

Zachary Zaltsberg

Resume

College

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Education

<p>Lower Moreland High School - Class of 2015</p> <p>Advanced Placement Courses:</p> <p>AP Calculus AB, AP U.S. History, AP Biology, AP Calculus BC, AP Microeconomics, AP Macroeconomics, AP Chemistry, AP Physics, AP English Language and Composition</p> <p>Honors Courses:</p> <p>Algebra II, World Studies Literature, World Studies History, Freshman Chemistry and Physics, French III, Pre Calculus, American Studies Literature, American Studies History, Biology, French IV, English 11, Chemistry, French V</p> <p>Accelerated Courses:</p> <p>Algebra I Honors (7th Grade), French I Honors (7th Grade), Geometry Honors (8th Grade), French II Honors (8th Grade)</p>	
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Test Scores

<p>ACT February 2014</p> <p>Composite: 34 English: 35 Mathematics: 31 Reading: 33 Science: 35 English/Writing: 31 Essay: 7</p> <p>ACT April 2014</p> <p>Composite: 33 English: 33 Mathematics: 34 Reading: 33 Science: 33 English/Writing: 31 Essay: 8</p>	<p>SAT Subject Tests</p> <p>Math Level 2: 800 Biology M: 790 U.S. History: 680</p> <p>SAT March 2014</p> <p>Math: 730 Critical Reading: 720 Writing: 640</p> <p>SAT October 2014</p> <p>Math: 750 Critical Reading: 680 Writing: 640</p> <p>AP Exams</p> <p>Calculus AB: 5 U.S. History: 4 Biology: 4</p>
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Honors and Awards

National Honor Society (Grade 10-12)
Honor Roll (Grades 9-11)
Gifted Individual Education Program (Grades 1-12)
Winner of SIG Yale University Entrepreneurship Competition (Grade 10-11)
Junior Achievement Salesperson of the Year (Grade 9)
American Mathematics Competition Participant (Grades 10-11)

In-school Extracurricular Activities

FBLA

Member 2011-2013
President and Founder 2014-2015
Brought FBLA back into my school's extracurricular activities
Marketed club to students by creating a video and lobbying
Discussed economic indicators, business news, and out of school opportunities
Participated in business related competitions

Debate Club

Member 2013-2014
Champion of the Intramural Public Forum Debate
Participated in the SPDL Interscholastic Public Forum Debate
Treasurer 2014-2015
Ran finances for all Debate events

French Club

Member 2011-2014
Attended social gatherings
Spoke French in a social environment
President 2013-2014
Ran finances and planned events

Investment Club

Co-Founder 2013-2015
Founded Investment Club with two colleagues
Secretary 2013-2015
Assisted and taught new members to trade and invest in the stock market
Treasurer 2013-2015
Kept track of members' portfolios

National Honor Society

Member 2013-2015

Math Club

Member 2013-2015
Participated in the American Mathematics Competition
Participated in an Interscholastic Mathematics Competition

Athletic Achievements

Swim Team

Swimmer 2003-2014

Outside of School Extracurricular Activities

Community Service

Special Olympics 2012-2013 (120 Hours)
Coached mentally disabled people in swimming
Huntingdon Valley Youth Center 2012-2013 (25 Hours)
Chaperoned events for children
Enchanted Development Center Day Care 2013 (256 Hours)
Helped to run a newly opened child's day care

Junior Achievement

Member 2011-2012
Began a company selling gift baskets
We sold a gift baskets because they could target multiple markets during different times of the year (Generic, Birthday, Christmas, Valentine's Day, etc.)
Vice President of Marketing 2011-2012
Marketed and sold our product towards our target demographics
Salesperson of the Year 2012
Sold the most gift baskets

Summer Activities

Summer Institute for the Gifted

Princeton 2011
Basic Chemistry
Biology
Statistics
Engineering
Debate and Speech
Yale 2012
Study of the Universe
Created 30 minute presentation on the structure of the universe
Medical Research
Entrepreneurship
Leader of marketing campaign
Pitched to local bakery in competition and won the competition
<http://www.nhregister.com/general-news/20120720/east-havens-sugar-bakery-debuting-new-cupcake-thanks-to-yale-program-video>
Applications of Chemistry
Princeton 2013
Law
Creative Writing
The Brain and Dreaming
Study of the Universe
Created 30 minute presentation on the types of particles
http://prezi.com/wwgj9roxhv94/?utm_campaign=share&utm_medium=copy&rc=ex0share

Paid Work Experiences

Somerton Jewelers

Marketing Manager 2013-2014

Created and maintained company website

<http://www.somertonjewelers.com/>

Ran campaign targeted at brides

Received information on brides from bridal expos

Posted ads in bridal magazines

Sent periodic emails to brides with gift certificates

Ran campaign targeted at police officers

Received information on police officers from the Fraternity of Police (FOP)

Posted ads in police magazines through the FOP

Immediate 30% discount with badge or membership card

Ran campaign targeted at Russian community for New Years

Employed dozens of my peers to hand out fliers

700% return on investment

Miscellaneous Advertisements

Bridal Magazine, Jewish Calendar, FOP Magazine, etc.

Managed finances of my campaigns

Personal Interests

Stock Market

Investopedia Stock Simulator

41.6% Return in One Month

Guitar

Played guitar for 8 years

Unique Experiences

Created Zaltsberg Family Tree

Tree of over 250 names

Learned many historical and unique stories

Developed stronger family values

Learned history of former Soviet Union

<http://www.myheritage.com/site-198898001/zachary-zaltsberg>

Summer Institute for the Gifted

Met people from all around the world

Inside look at many different cultures

View multiple career paths

Helped me to develop my interests