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Rafael Castilho Borges

EDUCATION

The Pennsylvania State University, University Park, PA

B.A. Economics, B.A. Spanish G.P.A. - 3.1/4.0
Graduation: August 2009

RELATED EXPERIENCE

ITS Lab Consultant The Pennsylvania State University January 2007 - Present

- Assist students with various software and hardware issues in on-campus computer labs
- Receive extensive training in various useful Windows and Apple software such as Microsoft Word, Excel, Publisher, Power Point, Adobe Photoshop, Scanning and Printing software, Dreamweaver, etc.

Marketing Intern AIG Credit Corp. – Jersey City, NJ June 2008 – August 2008

- Presented comparative reports of the company relating to its competitors
- Analyzed insurance premium financing markets and identified new business opportunities
- Monitored sales performance of the nineteen AIG Credit financing agencies in relation with their annual budgets
- Wrote and mailed letters marketing and promoting events

Media Sales Associate Best Buy Co., Inc. – Holmdel, NJ August 2004 – September 2005

ADDITIONAL EXPERIENCE

Brazilian Jiu-Jitsu Head Instructor Lionheart Fitness – State College, PA February 2009 – Present

- In charge of teaching Brazilian Jiu-Jitsu classes two times per day, four days per week
- Coached the Brazilian Jiu-Jitsu competition team

Brazilian Jiu-Jitsu Assistant Instructor Lionheart Fitness – State College, PA January 2008 – January 2009

- In charge of teaching a Brazilian Jiu-Jitsu fundamentals class two times per week and advanced class four times per week
- Help coach the Brazilian Jiu-Jitsu competition team

LEADERSHIP

Friends of Brazil, Vice-President University Park, PA January 2006- May 2008

- In charge of maintaining a student-run organization
- Managed meetings, events, and organized philanthropic fundraisers
- Recruited students to join organization

Quantum Jiu-Jitsu, Vice- President University Park, PA September 2006- May 2007

- In charge of maintaining a student-run club sport
- Attended meetings discussing status and financial issues of the club
- Recruited students to join organization

SKILLS

- Spanish (Fluent)
- English (Fluent)
- Portuguese (Native)
- Microsoft Office
- C++ (Basic Knowledge)