

Paul L. E. Grieco

The Pennsylvania State University
Department of Economics
509 Kern Building
University Park, PA 16802

Phone: (814) 867-3310
Fax: (814) 863-4775
Email: paul.grieco@psu.edu
Homepage: <http://www.personal.psu.edu/plg15>

Employment

Associate Professor of Economics, The Pennsylvania State University, July 2016–Present.

Assistant Professor of Economics, The Pennsylvania State University, August 2010–June 2016.

Strumpf Early Career Professor, The Pennsylvania State University, July 2012–June 2013.

Education

Ph.D. Economics, Northwestern University, Evanston, IL, 2010.

Committee Chairpersons: Professors Aviv Nevo and Elie Tamer.

M.A. Economics, Northwestern University, Evanston, IL, 2007.

M.S. Computer Science, College of William and Mary, Williamsburg, VA, 2003.

B.A. Economics & International Relations, College of William and Mary, Williamsburg, VA, 2002.

Research Papers

Publications

Productivity and Quality in Health Care: Evidence from the Dialysis Industry (with Ryan C. McDevitt), *Review of Economic Studies*, forthcoming.

Production Function Estimation with Unobserved Price Dispersion (with Shengyu Li and Hongsong Zhang), *International Economic Review*, 2016, 57(2): 665–690.

Borders, Geography, and Oligopoly: Evidence from the Wind Turbine Industry (with A. Kerem Cosar and Felix Tintelnot), *Review of Economics and Statistics*, 2015, 97(3): 623–637.

Unigeniture in an Uncertain World (with Nic Ziebarth), 2015, *Clometrica* 9: 139–166.

Multiplicity of Equilibria and Information Structures in Empirical Games: Challenges and Prospects (with Ron Borkovsky, Paul Ellickson, Brett Gordon, Victor Aguirregabiria, Pedro Gardete, Todd Gureckis, Teck-Hua Ho, and Andrew Sweeting), 2015, *Marketing Letters*, 26(2): 115–125.

Bias in Estimating Border and Distance-related Trade Costs: Insights from an Oligopoly Model (with A. Kerem Cosar and Felix Tintelnot), 2015, *Economics Letters*, 126: 147–149.

Who Pays for Switching Costs? (with Guy Arie), 2014, *Quantitative Marketing and Economics* 12(4): 379–419.

Discrete Games with Flexible Information Structures: An Application to Local Grocery Markets, 2014, *RAND Journal of Economics* 45(2): 303–340.

Wal-Mart and the Geography of Grocery Retailing (with Paul Ellickson), 2013, *Journal of Urban Economics* 75, 1–14.

Mobility and Mortgages: Evidence from the PSID (with N. Edward Coulson), 2013, *Regional Science and Urban Economics* 43(1): 1–7.

The Payoff to America from Globalisation (with Scott C. Bradford and Gary Clyde Hufbauer), 2006, *World Economy* 29(7): 893–916.

Working Papers

Measuring Competition in Spatial Retail: An Application to Groceries (with Paul B. Ellickson and Oleksii Khvastunov), July 2016.

Taste Heterogeneity, Trade Costs, and Global Market Outcomes in the Automobile Industry (with A. Kerem Cosar and Felix Tintelnot), June 2016.

Multi-Dimensional Effects of International Trade: The Experience of Chinese Manufacturers (with Shengyu Li and Hongsong Zhang), April 2016.

Generalized Insurer Bargaining (with Guy Arie and Shiran Rachmilevitch), October 2015.

Strategic Patient Discharge: The Case of Long Term Care Hospitals (with Paul J. Eliason, Ryan C. McDevitt, and James W. Roberts), in preparation.

Seminar and Conference Presentations

2016 (including scheduled) – University of Texas, Austin, TX; International Industrial Organization Conference, Philadelphia, PA; CIREQ Workshop on the Applications of Industrial Organization, Montreal, Canada; Vanderbilt University, Nashville, TN.

2015 – International Industrial Organization Conference, Boston, MA; Wharton School, Philadelphia, PA; University of Illinois, Urbana-Champaign, IL; University of Wisconsin, Madison, WI; Boston College, Chestnut Hill, MA.

2014 – UNC/Duke Microeconomics Seminar, Chapel Hill, NC; International Industrial Organization Conference, Chicago, IL; CIBC Centre for Human Capital and Productivity Conference on Firm-Level Productivity, London, ON; Johns Hopkins University, Baltimore, MD; Penn State-Cornell Econometrics and IO Conference, State College, PA; Princeton University, Princeton, NJ; University of Maryland, College Park, MD; Collegio Carlo Alberto, Turin, Italy; Einaudi Institute for Economics and Finance, Rome, Italy.

2013 – Econometric Society/ASSA Winter Meetings, San Diego, CA; University of Iowa, Iowa City, IA; College of William and Mary, Williamsburg, VA; 9th Invitational Choice Symposium, Noordwijk, The Netherlands; European Association for Research in Industrial Economics Annual Conference, Evora, Portugal; Columbia University, New York, NY; University of Toronto, Toronto, ON; Conference on Recent Advances in Set Identification: Theory and Applications, Toulouse, France.

2012 – Massachusetts Institute of Technology, Cambridge, MA; International Industrial Organization Conference, Arlington, VA; North American Summer Meetings of the Econometric Society, Evanston, IL; FTC Microeconomics Conference, Washington, DC.

2011 – Stanford University, Palo Alto, CA; International Industrial Organization Conference, Boston, MA; The Ohio State University, Columbus, OH; US Census Bureau Center for Economic Studies, Suitland, MD; UECE Lisbon Meetings on Game Theory and Applications, Lisbon, Portugal.

2010 – Johns Hopkins University, Baltimore, MD; The Pennsylvania State University, University Park, PA; University of Wisconsin-Madison, Madison, WI; University of Arizona, Tucson, AZ; IO Conference on Food and Food Processing, Toulouse, France; Econometric Society World Congress, Shanghai, China; Cornell University, Ithaca, NY; Southern Economic Association Conference, Atlanta, GA.

2009 – Northwestern University, Evanston, IL.

Fellowships, Grants, and Awards

National Science Foundation Grant SES-1459905, “Trade Costs, Preferences, and Government Policies: Understanding Market Outcomes in the World Automobile Industry,” (co-PI with Felix Tintelnot and A. Kerem Cosar), 2015-2017.

Undergraduate Teaching Award, Penn State Department of Economics, 2015.

EARIE Young Economist Essay Award, European Association for Research in Industrial Economics, 2013.

Strumpf Early Career Professorship, The Pennsylvania State University, 2012-2013.

Robert Eisner Memorial Fellowship, Northwestern University, 2008-2009.

Phi Beta Kappa, Alpha of Virginia, 2002.

Referee Service

Agricultural and Resource Economics Review, American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Review, Econometrica, Econometrics Journal, European Economic Review, Health Economics, International Economic Review, International Journal of Electronic Commerce, International Journal of Industrial Organization, Journal of Applied Econometrics, Journal of Business & Economic Statistics, Journal of Econometrics, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Urban Economics, National Science Foundation, Quantitative Economics, RAND Journal of Economics, Real Estate Economics, Regional Science and Urban Economics, Review of Economic Studies, Southern Economic Journal.

Teaching

Instructor, The Pennsylvania State University, 2010-present:

ECON 444, Undergraduate Economics of the Corporation.

ECON 512, Graduate Empirical Methods.

ECON 543, Graduate Industrial Organization.

ECON 597, Graduate Advanced Topics in Industrial Organization.

Teaching Assistant, Northwestern University, 2006-2009:

ECON 381-1,2, Undergraduate Econometrics I & II

ECON 450, Graduate Industrial Organization

Teaching Assistant, Kellogg School of Management, 2006:

MGMT 431, Business Strategy.

Last updated: July 8, 2016