



# Meta-Analysis and External Validity

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# Outline of this module

1. **Defining external validity**
2. **When do standard meta-analyses deliver external validity?**
3. **A cautionary tale:** site selection bias in action
4. **Meta-analysis and external validity:** some ways forward

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## Defining external validity

- The concept dates back to at least Campbell (1957)
- Rachael talked about extrapolation error arising from different values of the same estimand across contexts
  - Ex. the underlying Average Treatment Effects of microcredit expansions differ
- We may want to make adjustments before attempting to generalize. For example:
  - Reweight subgroup Average Treatment Effects (CATEs) in reference context to match distribution of subgroups in target context (e.g. Hotz, Imbens, and Mortimer (2005))
  - Similarly, used a mixed model (e.g. Vivalt (2015))
  - Interpret differences in contexts through the lens of an economic model

## This module: a “big tent” definition

### External validity can be established for:

1. One or more reference contexts (times/places)
2. One target context

### Through

1. A method for using the reference context to predict a feature of the target context,
2. A measure of performance

This is distinct from another meta-analytical goal of quantitatively characterizing data from a set of studies

- I call this the “quantitative literature review” perspective

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# Setup

- **Abstracting from sampling**
- $C$  different contexts, indexed by  $c \in \{1, \dots, C\}$
- Individual  $i$  belongs to a context  $c$

# Treatments

- Binary treatments in each  $c$ 
  - $T_{ic} = 0$ : untreated
  - $T_{ic} = 1$ : treated
- Potential outcomes framework
  - $Y_{0ic}$ : untreated outcome
  - $Y_{1ic}$ : treated outcome

$$Y_{ic} = T_{ic} Y_{1ic} + (1 - T_{ic}) Y_{0ic}$$

## External validity

- Two sets of contexts, indexed by  $D_c$
- 0: reference contexts included in the meta-analysis
- 1: target context, not included in meta-analysis

## Through

1. A method for using the reference context data to predict a feature of the target context.  
Assume:

$$E[Y_{1ic} - Y_{0ic} | D_{ic} = 1] = E[Y_{1ic} - Y_{0ic} | D_{ic} = 0]$$

2. A measure of performance

External validity fails if  $E[Y_{1ic} - Y_{0ic} | D_{ic} = 1] \neq E[Y_{1ic} - Y_{0ic} | D_{ic} = 0]$

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- External validity fails if individual treatment effects  $Y_{1ic} - Y_{0ic}$  are not mean-independent of the indicator for inclusion in the meta-analysis.
- Inclusion criteria are an important feature of a meta-analysis if the goal is external validity as defined above
- One inclusion/screening criterion: observational studies may not identify  $E[Y_{1ic} - Y_{0ic} | c]$  so exclude them

## Site Selection Bias

- Now  $D_{ic}$  is an indicator for belonging to a site where an RCT of  $T_{ic}$  was conducted
- If a context's having a partner organization willing and able to conduct an RCT is related to the context Average Treatment Effect, external validity will fail
- Allcott (2015) calls this Site Selection Bias

## Examples of Site Selection Bias

- “Gold plating”: organizations agree to conduct an RCT if they have a particularly good program

$$E[Y_{1ic} - Y_{0ic} | D_{ic} = 1] > E[Y_{1ic} - Y_{0ic} | D_{ic} = 0]$$

- “Substitution bias”: locations with the capacity to conduct RCTs have many social programs in place, supporting untreated outcomes

$$E[Y_{1ic} - Y_{0ic} | D_{ic} = 1] < E[Y_{1ic} - Y_{0ic} | D_{ic} = 0]$$

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## An alternative method

Perhaps our earlier method relied on an uncomfortably strong assumption.

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Perhaps our earlier method relied on an uncomfortably strong assumption. Instead, attempt to achieve external validity through the following.

1. method for using the reference context to predict a feature of the target context. Assume:

$$E[Y_{1ic} - Y_{0ic} | D_{ic} = 1, X_{ic}] = E[Y_{1ic} - Y_{0ic} | D_{ic} = 0, X_{ic}]$$

2. and measure of performance

External validity fails if  $E[Y_{1ic} - Y_{0ic} | D_{ic} = 1, X_{ic}] \neq E[Y_{1ic} - Y_{0ic} | D_{ic} = 0, X_{ic}]$

## Allcott (2015) assesses this performance of this method

- $T_{ic}$  denotes receipt of an Opower Home Energy Report
- Key features
  - Neighbor Comparison Module comparing household's energy use to its 100 geographically nearest neighbors in similar house sizes
  - The Action Steps Module including energy conservation tips targeted to the household based on its historical energy use patterns and observed characteristics.

We are pleased to provide this personalized report to you as part of an energy savings program.

The purpose of this report is to:

- Provide information
- Track your progress
- Share energy efficiency tips



This information and more available at [www.utilityco.com/reports](http://www.utilityco.com/reports)

John Doe  
1235 Main St.  
Bellevue, WA 98006

### Last 2 Months Neighbor Comparison

You used **33% more** electricity than your neighbors.



\* kWh: A 100-Watt bulb burning for 10 hours uses 1 kilowatt-hour.

How you're doing:

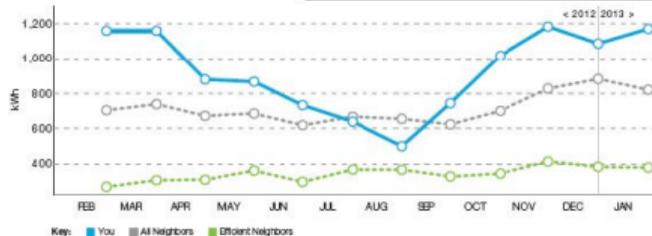
You used more than average  
Turn over for ways to save  
→

■ All Neighbors: Approximately 100 occupied, nearby homes (avg 0.11 mi away)  
■ Efficient Neighbors: The most efficient 20 percent from the "All Neighbors" group

Are we comparing you correctly?  
Tell us more about your home:  
[www.utilityco.com/reports](http://www.utilityco.com/reports)

### Last 12 Months Neighbor Comparison

You used **30% more** electricity than your neighbors.  
This costs you about **\$246 extra** per year.



Turn over for savings →

## Personal Comparison

How you're doing compared to last year:



So far this year, you used **8% MORE** electricity than last year.

Looking for ways to save? Visit  
[www.utilityco.com/reports](http://www.utilityco.com/reports)

\* kWh: A 100-Watt bulb burning for 10 hours uses 1 kilowatt-hour.

## Action Steps | Personalized tips chosen for your home

### Smart Purchase

An affordable way to save more

- Program your thermostat**  
A programmable thermostat can automatically adjust your heat or air conditioning when you're away, then return to your preferred temperature when you're home to enjoy it.

If you don't already have a programmable thermostat, look for one at your local home improvement store. For comfort and convenience, be sure to program your thermostat with energy-efficient settings.

If you need help installing or programming your thermostat, consult your manual or call the manufacturer for assistance.

SAVE UP TO  
**\$80** PER YEAR

### Smart Purchase

An affordable way to save more

- Check your air filters every month**  
You can improve the energy efficiency of your heating and cooling systems and improve your indoor air quality by checking your filters monthly.

First, remove the filter — it usually slides right out. Next, hold the filter up to a light to see if it is clogged.

You can find an inexpensive replacement for a clogged disposable filter at your local hardware store. Check your manual for cleaning instructions if you have a permanent filter.

SAVE UP TO  
**\$45** PER YEAR

### Smart Purchase

An affordable way to save more

- Seal air leaks**  
Gaps and cracks between the inside and outside of your home can allow heated or cooled air to escape. This forces your heating or cooling system to work harder, increases energy costs, and decreases comfort.

To find leaks, follow drafts to their source. Check where materials meet, like between the foundation and walls, the chimney and siding, and where gas and electricity lines exit your house.

Seal any small cracks you find with caulk and larger ones with polyurethane foam.

SAVE UP TO  
**\$215** PER YEAR

## **This is a best case scenario for assessing this version of external validity**

- Almost no treatment heterogeneity
- What there is (frequency of report mailing) can easily be modeled
- Sample sizes are very large

TABLE VI  
 OPOWER PROGRAM: PREDICTED EFFECTS USING MICRODATA

	(1)	(2)	(3)	(4)	(5)	(6)
	First 10 Sites			Later 101 Sites		
	Nonexperimental estimates			Prediction from first ten sites		
	True ATE	Pre-post	W/ state control	True ATE	Linear	weighted
Frequency-adjusted ATE (percent)	1.67	2.92	2.88	1.26	1.92	1.66
Standard error	0.06	0.08	0.08	0.04	0.08	0.06
Difference from true value (percent)	—	1.25	1.20	—	0.66	0.41
Value of difference in a nationally-scaled program (billion)	—	\$1.72	\$1.66	—	\$0.92	\$0.56

- Difference between predicted and measured ATEs for later 101 sites significant with p-values < .0001

## Takeaways

- Looks like gold-plating
- We can argue about the importance of the magnitude
- But remember this case is idealized due to low treatment heterogeneity
- So the paper is best thought of as a counterexample

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## For external validity: new methods

- Maybe methods based on assuming

$$E[Y_{1ic} - Y_{0ic} | D_{ic} = 1, X_{ic}] = E[Y_{1ic} - Y_{0ic} | D_{ic} = 0, X_{ic}]$$

don't perform well

- Unobserved heterogeneity relevant for treatment effects remains
- Even when considering individuals with the same  $x$

## For external validity: new methods

- Gechter (2016): later today, use differences in  $F(Y_{0ic}|X_{ic})$  across reference and target to bound ATE in target context
- Andrews and Oster (2017): sensitivity analysis benchmarked to observed differences between reference and target
- Kowalski (2016) and related papers: linear marginal treatment effect-based extrapolation in settings with imperfect compliance
- Gechter and Meager (2018) (in progress): estimate site selection bias, use estimates to correct for internal selection bias in observational studies
- Attanasio, Meghir, and Szekely (2003): incorporate economic theory by way of a structural model, allows for modeling of treatment differences across contexts

## For meta-analysis and external validity: more examples

- Dehejia, Pop-Eleches, and Samii (2019):
  - Examine Angrist and Evans (1998) effect of having two children of the same sex on subsequent fertility across  $\approx 100$  censuses in different countries
  - Country-level covariates are the most important for achieving external validity
  - Bad news for predictions based on a more typical number of reference contexts ( $< 10$ )
- Many others (apologies for omissions): Hotz et al. (2005); Attanasio et al. (2003); Angrist and Fernández-Val (2013); Angrist and Rokkanen (2015); Cole and Stuart (2010); Stuart, Cole, Bradshaw, and Leaf (2011); Pearl and Bareinboim (2014); Vivaldi (2019); Meager (2016)

## For meta-analysis and external validity: evaluating methods (Gechter, Samii, Dehejia, and Pop-Eleches (2019))

- Consider a more policy-relevant measure of performance
- The ATE that would be achieved if adopting each method's policy recommendations
- Policy recommendation: treat individuals with  $X_{ic} = x$  if method-predicted CATE  $>$  cost-effectiveness threshold
- Framework can assess all the methods discussed so far
- Application to conditional cash transfer programs

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