# Oil and Autocratic Regime Survival

Joseph Wright, Erica Frantz, and Barbara Geddes<sup>\*</sup>

Pennsylvania State University Bridgewater State University

UCLA

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#### Abstract

This paper uncovers a new mechanism linking oil wealth to autocratic regime survival: increases in oil income lower the risk of ouster by groups that establish new autocratic regimes, not by reducing the likelihood of democratization. We investigate whether oil wealth influences autocratic survival by lowering the chances of democratization, reducing the risk of transition to subsequent dictatorship, or both. Using a new measure of autocratic durability shows that once we model unit effects, oil wealth promotes autocratic survival by lowering their risk of ouster by rival autocratic groups. Evidence also indicates that oil income increases military spending in dictatorships, which suggests that increasing oil wealth may deter coups that can cause regime collapse.

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Conventional wisdom about the resource curse holds that oil rich autocracies can use their wealth to co-opt their citizens, buy security forces to repress them, or both. By these means, oil rich autocracies remain in power longer than dictatorships that lack these resources. Most research on the political implications of oil wealth examines only one form of regime change, the replacement of autocracy by democracy. Yet democratization is not the only way autocracies end. In fact, as Figure 1 shows, fewer than half of autocratic regimes that ended after World War II democratized.<sup>1</sup> Most have been replaced by another autocracy. This paper examines how oil income influences both types of transition: to democracy and to new autocracy.

Though often overlooked in the political science literature, autocracy-to-autocracy transitions involve much more than substituting one dictator for another. Often violent, they can lead to major social upheavals as well as reversal of fortunes for supporters of the ousted dictatorship. In 1959, for example, an insurgency led by Fidel Castro ousted the dictatorship of Fulgencio Batista in Cuba, leading to mass expropriations, the flight into exile of much of the Cuban upper and middle classes, and the wholesale replacement of the military by the insurgent army. In a completely different setting, a military coup in 1962 ended the Yemeni imamate and the sayyid caste's birthright to rule; members of the Hamid al-Din extended family and their supporters were executed, jailed, or exiled, and their property was confiscated.<sup>2</sup> Many autocratic transitions are similarly destructive to supporters of the old regime. Regime leaders would thus be expected to guard against such ousters as assiduously as they guard against democratization.

By 'regime change' we mean fundamental changes in the formal and informal rules that identify the group from which leaders can be chosen and determine who can influence policy (the leadership group). Autocratic regimes can and often do include multiple dictators, particularly when the

<sup>&</sup>lt;sup>1</sup>Geddes, Wright and Frantz 2013.

<sup>&</sup>lt;sup>2</sup>Burrowes 1987, 22.



Figure 1: Number of democratic and autocratic regime transitions, by decade. Regime failures that end in a foreign occupation are excluded.

regime has an institutionalized mechanism for rotating leadership. In Mexico, for example, the ruling Institutional Revolutionary Party (PRI) selected a new president every six years (prior to 2000). In these cases, leaders leave office but the fundamental rules of the regime do not change. Indeed, many leadership changes in dictatorships, particularly the regular rotation of leaders at the expiration of an executive term limit, reflect a stabilizing mechanism for keeping the incumbent ruling elite in power.

While transitions from one autocratic regime to another are a common feature of the real world, the resource curse literature has yet to consider them. With new data that identify autocracy-toautocracy transitions, we investigate whether oil resources increase autocratic regime survival by reducing the likelihood of transitions to new dictatorship, transitions to democracy, or both. We use an empirical approach that assesses the influence of both cross-country differences in oil wealth and changes in the level of oil wealth within countries.<sup>3</sup>

We find support for the resource curse claim that higher oil wealth increases autocratic regime <sup>3</sup>Haber and Menaldo 2011. survival.<sup>4</sup> The mechanism through which this occurs, however, is not deterrence of the forces of democratization, as suggested in much of the literature. Like the recent study by Haber and Menaldo, we find little evidence that decreasing oil income makes autocratic regimes more likely to democratize.<sup>5</sup> Instead, we find that as oil wealth rises, autocracies are increasingly able to prevent ouster by groups that would initiate new dictatorships if they were able to defeat the old one. Further, we find evidence that oil income increases spending on the military, suggesting one avenue through which oil wealth helps autocratic regimes survive.

These findings suggest that increasing oil rents stabilize dictatorships by suppressing challenges from future autocrats, rather than by quelling democratic opposition movements. Our study thus supports a basic idea in the resource curse argument – that oil bolsters autocratic regimes – and identifies a new mechanism through which it does so. We first discuss the resource curse literature and, specifically, what it says about oil and autocratic survival. We then outline our empirical strategy, present the results, and close by discussing the implications of this research.

## **Theoretical Background**

The idea of the oil curse is rooted in the rentier state theory.<sup>6</sup> Drawing from experience in the

Middle East, the theory claims that governments reliant on external revenue (such as oil income)

<sup>&</sup>lt;sup>4</sup>Oil wealth comes primarily from state ownership of the oil industry or taxation of foreign owners. The government's dependence on such revenues is reflected in the contribution of oil exports to the total economy. Resource *wealth* typically refers to resource export income per capita, resource *dependency* to natural resource exports as a share of GDP, and *rentierism* to the percentage of external rents, such as (but not restricted to) resource income, that make up government revenues (Herb 2005; Dunning 2008; Basedau and Lay 2009).

<sup>&</sup>lt;sup>5</sup>Haber and Menaldo 2011.

<sup>&</sup>lt;sup>6</sup>The argument that oil is a curse for democracy is part of the larger 'natural resource curse' literature, which finds that abundant natural resources have a variety of pernicious effects, which include reducing growth and increasing internal violence (Sachs and Warner 1995; Karl 1997; Auty 2001).

can operate autonomously from societal interests, making them unaccountable to citizens and thus more likely to be autocratic.<sup>7</sup> Because the revenue accrues either from the profits of state-owned resources or from taxing foreign resource owners, it does not depend on the cooperation of citizen tax payers, leaving rulers free to act as they please with few repercussions.<sup>8</sup> Extensive revenues drawn from oil wealth allow rulers to protect themselves from overthrow by providing benefits to citizens and/or by building coercive capacity.

All dictatorships maintain power through a combination of two strategies: repression and cooptation.<sup>9</sup> Oil wealth makes both of these strategies easier to pursue. With state coffers full, autocratic governments have the financial capacity to beef up the security apparatus, rooting out potential threats to their control.<sup>10</sup> They can also use the state's oil wealth to co-opt potential opponents, by giving them jobs, lucrative government contracts, business subsidies, high wages, and low-priced fuel. They can discourage plotting and elite calls for political change by distributing more rents to discontented regime insiders, leaders of the opposition, and/or the security forces, while limiting popular demands for accountability by reducing taxes and/or offering subsidies. In these ways, autocracies can purchase elite cooperation and popular acquiescence, if not exactly support, and thus extend their time in office. In sum, because rentier autocratic regimes can use oil revenues to buy regime survival, they should be more resistant to collapse than other autocracies. This could occur because oil dampens pressure for democratization, prevents new autocratic groups from seizing power, or both.

The bulk of existing studies examine the first possibility, exploring whether oil prevents democratization. Building on Ross, these studies investigate the cross-national relationship between

<sup>&</sup>lt;sup>7</sup>Mahdavy 1970; Beblawi and Luciani 1987.

<sup>&</sup>lt;sup>8</sup>Anderson 1991; Crystal 1995; Luciani 1990; Vandewalle 1998.

 $<sup>^{9}</sup>$ Wintrobe 1998.

 $<sup>^{10}</sup>$ Ross 2001.

oil wealth and incremental measures of democracy and, by and large, find that oil lowers levels of democracy.<sup>11</sup> This relationship is confirmed by studies showing that oil-rich autocracies are less likely to democratize than autocratic countries with few oil resources.<sup>12</sup>

A few recent studies, however, use unique empirical approaches to challenges these findings. Herb, for example, compares the level of development in resource-poor countries with resource-rich countries exclusive of their resource rents.<sup>13</sup> He finds that natural resources do not deter democracy, concluding that there is little reason to believe that the absence of resource wealth in oil-producing countries would have made any difference to their political futures. Dunning reconsiders the oil curse by exploring whether the relationship is context dependent.<sup>14</sup> He finds that oil rents encourage democracy in Latin America, but discourage it elsewhere, because the political impact of oil wealth depends on other factors, such as inequality. Haber and Menaldo also use a new strategy to evaluate the oil curse.<sup>15</sup> They argue that examining how oil influences democratization requires modeling a process that unfolds over time, though most empirical strategies used to test it do not use timeseries centric methods or counterfactuals (Herb is an exception). To address this problem, Haber and Menaldo analyze fluctuations in a country's oil wealth over time and find little evidence that increases in oil wealth reduce the level of democracy, as measured by Polity.<sup>16</sup>

Despite the many studies of how oil affects democratization, few have looked at its impact on 11Ross 2001; 2009; 2012; Boix 2003; Jensen and Wantchekon 2004; Smith 2004; Ulfelder 2007; Basedau and Lay 2009.

<sup>&</sup>lt;sup>12</sup>Ulfelder 2007; Ross 2009; 2012.

 $<sup>^{13}</sup>$ Herb 2005.

 $<sup>^{14}</sup>$ Dunning 2008.

 $<sup>^{15}\</sup>mathrm{Haber}$  and Menaldo 2011.

<sup>&</sup>lt;sup>16</sup>Haber and Menaldo (2011) also test the relationship between oil wealth and transitions to democracy; they use conditional fixed effects logit regressions to show that increases in oil wealth over time make autocracies more vulnerable to democratization. In Appendix B, we address these findings.

autocratic regime survival more generally.<sup>17</sup> Yet the argument that oil wealth can buy political support or repress opposition also implies that regimes shaped and led by particular leadership groups should persist longer in oil producing countries, not just that some form of autocratic rule should prevail in oil-rich places. Oil wealth could potentially increase autocratic regime survival by deterring democratization, transitions to a new autocracy, or both. In this study we consider all these possibilities. We do so using new data that capture transitions from autocracy to autocracy, in addition to transitions from autocracy to democracy, a subject to which we now turn.

#### Measuring Regimes

Much of the literature on the oil curse uses data that identify the duration of non-democratic periods or levels of democracy, but not the beginnings and ends of autocratic regimes (unless they precede and follow democracy). This is appropriate if the subject of interest is democratization, but for those interested in oil's impact on autocratic regime survival, such data will omit about half of all autocratic regime collapses because autocracies are often replaced by new autocracies. For example, Iran was autocratic in the 1970s when the Shah was ousted as well as in the 1980s under Ayatollah Ruhollah Khomeini, but this is not a period of regime continuity. By standard definitions of the word *regime*, the 1979 Revolution was a regime change. Evaluating the effect of oil on autocratic regime survival, then, requires data that identify not only democratizations but

<sup>&</sup>lt;sup>17</sup>Bueno de Mesquita and Smith (2010) and Cuaresma, Oberhofer and Raschky (2011) examine autocratic leader survival, while Andersen and Aslaksen (2013) model leader survival for autocracies that lack ruling parties. This latter strategy treats rotations among members of military juntas and hereditary successions in monarchies as instances of regime change. Smith (2004) and Morrison (2009) employ the Polity Durable variable as a proxy for institutional instability. We discuss this measure below and in Appendix C to show that the durability of institutions as measured by Polity Durable does not accurately capture autocratic regime durability. McFaul (2002) and Gleditsch and Choung (2004) examine transitions both to democracy and to subsequent dictatorship, but neither addresses the resource curse.

also transitions to new autocracies.

Older data, however, do not capture this latter kind of transition. The Polity index, for example, which measures characteristics of political systems, is often interpreted as an indicator of how democratic a system is and widely used to measure transitions to and from democracy. Polity identifies changes in the exclusiveness of political systems and the level of constraint faced by executives, but it does not attempt to identify regime changes, other than those between democracy and dictatorships.

Autocracy-to-autocracy transitions may not involve changes in executive constraint or popular participation so they cannot be captured by Polity scores.<sup>18</sup> When Mobutu Sese Seko's regime in the former Zaire collapsed in 1997, for example, it was replaced by another dictatorship, led by former rebel commander Laurent Kabila. The combined Polity score<sup>19</sup> for that country did not change when Mobutu's regime was ousted because the level of democracy did not change.

When used as a proxy for regime change, the Polity index not only ignores transitions between dictatorships, but can also conflate periods of relaxation or liberalization in ongoing dictatorships with democratic transitions.<sup>20</sup> The combined Polity score for former Zaire, for example, increases eight points (on a 21-point scale) from 1991 to 1992 due to the legalization of opposition political

<sup>&</sup>lt;sup>18</sup>Indeed, the difficulties of interpreting the middle ranges of Polity scores are well known, as is the absence of substantive criteria for determining what point or difference in the scale would indicate regime change. See Gleditsch and Ward (1997), Treier and Jackman (2008), and Pemstein, Meserve and Mellon (2010).

<sup>&</sup>lt;sup>19</sup>Combined Polity scores aggregate autocratic and democratic Polity scores, resulting in a 21point scale that ranges from -10 to 10. For more on this measure, see Polity IV (2010).

 $<sup>^{20}</sup>$ Ulfelder (2007) also criticizes the use of Polity scores in studies of the oil curse, arguing that there is little reason to expect oil wealth to make a country that is democratic even more democratic, or a country that is autocratic even more autocratic. He uses a configuration of Polity scores to group observations into two categories – dictatorships and democracies – counting changes from one category to another as instances of regime change. Though this strategy is an improvement, it still ignores some transitions from one dictatorship to another. Studies that attempt to assess exogenous variation in oil wealth, such as Ramsay (2011) and Tsui (2011), also employ the Polity scale.

parties at this time, even though Mobutu's regime never held multiparty elections and remained in power for another five years. This increase in Zaire's combined Polity score is comparable to the increase in Chile's combined Polity score from 1988 to 1989 (nine points), when that country democratized. In one case the large increase in combined Polity score is associated with the survival of a dictatorship (Zaire 1992) and in the other it is associated with regime collapse and democratic transition (Chile 1989).<sup>21</sup>

The Polity Durable variable does not solve this problem.<sup>22</sup> This variable codes increases or decreases of three points or more (over three years) in the combined Polity score as instances of 'regime change'. Using this measure, however, Iran's 1979 revolution, Mobutu's 1992 legalization of opposition parties, and Chile's 1989 democratic transition are identified as identical 'regime change' events because their combined Polity scores each increase by more than three points.<sup>23</sup> As these examples illustrate, studies that use this variable in effect treat instances of democratization (Chile 1989), autocracy-to-autocracy transition (Iran 1979), and a wily dictator's cosmetic changes leading to regime persistence (Zaire 1992) as equivalent events. In contrast, the data used in this paper code autocracy-to-democracy transitions (Chile 1989) and autocracy-to-autocracy transitions (Iran 1979) as distinct types of regime collapse while treating periods of regime persistence (Zaire 1992) as non-transitions.

The other data source often used to measure democratization, Cheibub, Gandhi and Vreeland's

<sup>&</sup>lt;sup>21</sup>The substantive difference in these two political events is captured by the *level* of the Polity scale: Zaire 1992 receives a score of 0 (on a scale from -10 to +10) while Chile 1989 receives a score of +9. A linear model, such as that used in Ross (2001) and Haber and Menaldo (2011), which employs Polity as a quasi-continuous variable treats these two events as roughly equivalent because the change in the Polity score is roughly equivalent.

<sup>&</sup>lt;sup>22</sup>Appendix C shows how results using the Durable variable differ from those using data from Geddes, Wright and Frantz (2013).

<sup>&</sup>lt;sup>23</sup>Further, the Polity Durable variable does not mark some cases of regime collapse, such as Mobutu's ouster in 1997, when the combined Polity score does not change.

(CGV) dichotomous regime type measure, also ignores autocracy-to-autocracy transitions.<sup>24</sup> The 1968 Iraq transition from rule by a military faction that had forced most Ba'thist officers into retirement to the Ba'th-dominated regime that gave Saddam Hussein his start shows the weaknesses of both measures. With the CGV data, no transition is observed.<sup>25</sup> With the Polity data, Iraq's combined Polity score decreases two points, which is insufficient to be considered regime change, as most scholars use the data. Indeed, Polity's Durable variable shows no change in Iraq from independence to 2002, though several regime changes occurred during this period, including the ouster of the monarchy in 1958. This is not to say these measures are not useful for many purposes, but they are ill-suited for studying autocratic regime survival.

In this study, we use autocratic regime data from Geddes, Wright, and Frantz.<sup>26</sup> These data code the start and end dates of autocratic regimes, defined as the set of basic formal and informal rules that identify the group from which leaders can come and the rules through which leaders and policies are chosen.<sup>27</sup> Regimes thus often span multiple leaders; and one autocratic regime can follow another during a period of non-democratic rule. An autocratic regime ends, by this definition, when the identity of the leadership group and other basic rules of the political game change, even if the succeeding government is autocratic. The data identify regime beginnings and ends to enable assessments of autocratic regime survival independent of whether democratization followed regime breakdown.

<sup>&</sup>lt;sup>24</sup>Cheibub, Gandhi and Vreeland 2010.

<sup>&</sup>lt;sup>25</sup>Cheibub, Gandhi and Vreeland also have a measure that codes different types of dictatorship by characteristics of their leaders (civilian, monarch, or military). However, this measure also fails to identify changes in which the outgoing dictatorship and its successor are led by individuals in the same category. In the example from Iraq, because both the first and second regimes were led by officers, both are coded as military dictatorships, and the period is viewed as a single, continuous military regime.

<sup>&</sup>lt;sup>26</sup>Geddes, Wright and Frantz 2013.

 $<sup>^{27}</sup>$ For a more detailed definition of regime and discussion of how regime change is coded in the data set, see Geddes, Wright and Frantz (2013).

#### **Empirical Approach**

In this study, we examine the relationship between oil wealth and autocratic regime survival and therefore restrict the sample to autocratic cases. We use data on autocratic regimes from Geddes, Wright, and Frantz, which codes each regime failure and the subsequent government as dictatorship or democracy.<sup>28</sup> We first test models that group all autocratic regime collapses together and then test models that estimate transitions to democracy and transitions to subsequent dictatorship separately. This enables us to identify whether oil affects autocratic survival by: alleviating pressures for democratization, deterring new autocratic challenges, or both. When we test the democratic transition model, we treat transitions to a subsequent dictatorship as right-censored (and vice versa). In the main sample used below, with 261 distinct autocratic regimes in 114 countries from 1947-2007, there are more transitions to subsequent dictatorship (103) than transitions to democracy (93). This means that studies that include only democratic transitions will miss more than half of the events that end autocratic regimes.

To measure oil, we use data on total oil income per capita from Haber and Menaldo and thus test arguments about oil wealth, as opposed to oil dependence.<sup>29</sup> This variable is the level of crude oil production multiplied by the world oil price and then divided by population size.<sup>30</sup> We prefer to follow other recent studies such as Haber and Menaldo and Ross, which use a measure of oil wealth that does not include GDP in the denominator, because large fluctuations in GDP can independently influence autocratic survival.<sup>31</sup> This variable is highly skewed, so we calculate its

<sup>&</sup>lt;sup>28</sup>Geddes, Wright and Frantz 2013.

<sup>&</sup>lt;sup>29</sup>Haber and Menaldo 2011.

 $<sup>^{30}</sup>$ See the Appendix to Haber and Menaldo (2011) for information on oil data sources.

<sup>&</sup>lt;sup>31</sup>Haber and Menaldo 2011; Ross 2012. The main results reported below from Table 1, column 6 remain when we use:  $\frac{Oil}{GDP}$ ; the natural log of  $\frac{Oil}{GDP}$ ; (log) oil per capita from Ross (2008); and (log) total fuel income per capita from Haber and Menaldo (2011).

natural log (plus one).

Because autocracies with oil may be richer than other dictatorships, we include a control for wealth, logged GDP per capita from the most recent version of Maddison.<sup>32</sup> There is also a large literature linking natural resource wealth to civil conflict.<sup>33</sup> To avoid conflating the effects of oil with those caused by conflict, we include a binary indicator of civil war (lagged one year) from the updated Gleditsch data.<sup>34</sup> Finally, we include a measure of neighboring country democratic transitions in the prior year to make our analysis as comparable to Haber and Menaldo's as possible.<sup>35</sup>

Our analysis distinguishes between-country effects from within-country effects. Between-country effects measure whether different average *levels* of oil wealth bear on regime survival (i.e. whether autocratic regimes in countries like oil-rich Iraq last longer than those in countries like oil-poor Tunisia). Most previous research focuses on how differences in levels of oil wealth among countries affect politics. Within-country effects measure whether changes in amount of oil wealth in a single country alter its prospects for regime change. Haber and Menaldo focus on whether within-country changes in oil wealth affect levels of democracy. There is little consensus in the literature about whether theories of the resource curse imply between-country differences or within-country ones.<sup>36</sup> Both effects are of interest to academics and policy makers. The within-country effect better captures the idea that oil discovery sets nations on a different path of development, as proposed in the resource curse literature and emphasized by Haber and Menaldo, but both relationships are

 $<sup>^{32}</sup>$ Maddison 2010.

 $<sup>^{33}</sup>$ E.g., Ross 2006.

 $<sup>^{34}</sup>$ Gleditsch et al. 2002.

<sup>&</sup>lt;sup>35</sup>Neighboring countries are defined as those with capital cities within 4000 km of the target country. The variable takes a value of 1 if one democratic transition takes place (20 percent of the sample), and 2 if more than one transition occurs (7 percent of the sample) in neighboring countries.

 $<sup>^{36}\</sup>mathrm{Ross}$  2001; Haber and Menaldo 2011. Dunning (2008) also references this idea in his case studies.

important for understanding of how oil affects autocratic durability.

Given the nature of our data, we estimate a non-linear model where the outcome variable is a binary indicator of regime change, and account for duration dependence with polynomials of duration time. This model estimates the probability of transition to a different regime (democracy or subsequent autocracy) in time t, given autocratic rule in t-1.

Most of the empirical literature on the resource curse does not separate cross-national correlations (between-country effects) from variation within countries (within-country effects) (e.g., Ross 2001; Smith 2004; Jensen and Wantchekon 2004; Ulfelder 2007; Morrison 2009; Bueno de Mesquita and Smith 2010). To compare our results with theirs, we begin with this specification:

$$Pr(Y_t = 1 | Y_{t-1} = 0) = \alpha_0 + \beta_1 O_{t-1} + \beta_2 X_{t-1} + \beta_3 \vartheta_{i,t} + \beta_4 \zeta_t + \mu_{i,t}$$
(1)

In this equation, the measure of Oil(O) and the control variables (X) are lagged one year;  $(\zeta_t)$  is a calendar time trend to account for time-varying common shocks; and  $\vartheta_{i,t}$  is a vector of duration time polynomials to account for duration dependence.<sup>37</sup>

Yet, as Haber and Menaldo point out, this specification does not account for possible unit effects.<sup>38</sup> Their approach is to model unit heterogeneity directly by including country fixed effects, thus isolating the within-country variation. With a quasi-continuous dependent variable (e.g., the Polity scale) a fixed effects model is straightforward.<sup>39</sup> With a binary dependent variable, however, researchers typically use a conditional logit model, which accounts for factors that vary by country

<sup>&</sup>lt;sup>37</sup>This measure of duration time is not the same as the time elapsed since the onset of autocracy (i.e. the last year of democracy) but the time since the onset of the autocratic regime. See Appendix A for a discussion of non-proportional hazards.

<sup>&</sup>lt;sup>38</sup>Haber and Menaldo 2011.

 $<sup>^{39}</sup>$  However, Miller (2012) argues that fixed effects can induce instability bias with a continuous variable.

and may be correlated with both the level of oil rents and the latent propensity for regime change.<sup>40</sup> This is the method used by Haber and Menaldo in their estimation of the within-country effects of changes in oil wealth on a binary measure of regime change (for more on this, see the online Appendix that supplements their study). The second model we estimate is thus a conditional logit.

This strategy, however, drops countries from the analysis that do not experience regime change. Haber and Menaldo's analysis of regime change drops the 64 autocratic countries that did not democratize during the period under study; the dropped cases include the Gulf monarchies and other autocratic oil producers like Angola and Libya. In the model that includes both types of regime collapse, a conditional logit drops 26 countries; in the democratic transition model, 51 countries; and in the model of transitions from autocracy to autocracy, 57 countries. Dropping countries that do not experience regime change may bias estimates downward by selecting only those where regime change has occurred in the sample period, particularly if those stable political systems have high oil wealth. Below, we investigate the possibility that this restriction on the sample induces selection bias.

To account for unit heterogeneity and isolate the influence of differences in oil wealth within countries without dropping those that never experience regime change, we use an approach that simultaneously models both between- and within-country effects.<sup>41</sup> To do this, we employ a model specification that conditions the marginal effects of the covariates on the country means for ex-

 $<sup>^{40}</sup>$ Katz (2001) shows that a conditional logit model does not suffer from an incidental parameters problem when T is larger than 18. In the sample, the maximum T is 61 and the average T in the unbalanced panels is 36.

<sup>&</sup>lt;sup>41</sup>An alternative approach for modeling unit heterogeneity is to include random effects. This assumes that  $Cov(X_{i,t}, \alpha_i) = 0$ . The results reported in Table 1 suggest this may not be the case because including  $\overline{Y_i}$  in the equation changes the estimates for both the mean level of and the deviations in oil wealth, suggesting that  $\alpha_i$  is correlated with oil. A further alternative is a Cox survival model with country strata. Similar to a conditional logit, this approach pools within-country variation. The main results for the within-country effects reported in Table 1 are similar to those using a stratified Cox model.

planatory variables.<sup>42</sup> The logic of this estimation procedure is to decompose the independent variables into their cross-country and within-country effects.<sup>43</sup> This technique yields the following specification:

$$Pr(Y_t = 1 | Y_{t-1} = 0) = \alpha_0 + \beta_1 (O_{i,t-1} - \overline{O_i}) + \beta_2 (X_{i,t-1} - \overline{X_i}) + \beta_3 \overline{O_i} + \beta_4 \overline{X_i} + \beta_5 \vartheta_{i,t} + \beta_6 \zeta_t + \mu_{i,t}$$
(2)

In equation (2),  $\overline{O}_i$  and  $\overline{X}_i$  are the country-means of Oil and the vector of control variables (used to capture between-country effects), while  $(O_{i,t-1} - \overline{O_i})$  and  $(X_{i,t-1} - \overline{X_i})$  are the deviations from the country means with which we measure within-country differences.<sup>44</sup> Again we include calendar time trend ( $\zeta_t$ ) and duration time polynomials ( $\vartheta_{i,t}$ ).

While this approach estimates the effect of within-country changes in oil wealth independently of cross-country differences, it does not account for varying intercepts. In a non-linear model, excluding the country-specific intercepts may be problematic because the estimated marginal effect of covariates can be influenced by other covariates in the model, including the intercept, which is constrained to be the same for all countries in (2). Therefore, we also test models that include the country mean of the regime change variable on the right-hand side of the equation, further accounting for unit heterogeneity by allowing the 'intercept' to vary by country.<sup>45</sup> Unobserved factors that vary by country and may also be correlated with the level of oil rents and the latent

<sup>&</sup>lt;sup>42</sup>Mundlak 1978; Chamberlain 1982.

 $<sup>^{43}</sup>$ Zorn 2001.

<sup>&</sup>lt;sup>44</sup>In the table below, we refer to within-country effects as  $X_{Dev}$  or deviations. To estimate the within-country effects, we compute the deviations using the lagged value so the change in the level of oil income within countries precedes the regime collapse event chronologically. Results are similar, though slightly stronger, when we use current year observations to calculate deviations. We do not decompose civil war and neighbor democracy into between and within effects because these variables contain mostly time-varying information.

<sup>&</sup>lt;sup>45</sup>Adding the unit mean of the dependent variable as an explanatory variable also occurs whenever a linear model includes unit-fixed effects.

propensity for regime collapse should be captured in the unit means for regime change.

$$Pr(Y_t = 1 | Y_{t-1} = 0) = \alpha_0 + \beta_1 (O_{i,t-1} - \overline{O_i}) + \beta_2 (X_{i,t-1} - \overline{X_i}) + \beta_3 \overline{O_i} + \beta_4 \overline{X_i} + \beta_5 \vartheta_{i,t} + \beta_6 \zeta_t + \beta_7 \overline{Y_i} + \mu_{i,t}$$

$$(3)$$

The only difference between (2) and (3) is the inclusion of  $\overline{Y_i}$  on the right side of (3).

Because the data transformations in (3) are an attempt to mimic a conditional logit without dropping countries that do not experience transition during the sample period, we interpret the coefficient for the lagged deviations,  $\beta_1$ , as we would a coefficient from a conditional logit model: the marginal effect of changes in the level of oil within countries. In our tables,  $\overline{O}$  refers to betweencountry effects, or how variation in average levels of oil wealth across countries affects autocratic survival;  $Oil_{Dev}$  refers to within-country effects, or how changes in oil wealth within a country affects survival.  $Oil_{Dev}$  measures how different the current year's oil wealth is from the country's average oil wealth for the whole period, not year-on-year changes. It thus captures the effects of both new discoveries and international price increases.

Finally, we test equations (2) and (3) both on the full sample of autocracies and on the restricted sample of those that experienced regime change to see whether omitting the most stable cases changes the results. The size of the restricted sample varies, depending on which type of regime change we examine. For all regime changes, the restricted sample includes 88 countries (compared to the full sample of 114); for democratic transitions, it includes 63 countries; and for transitions to a subsequent dictatorship, it includes 57 countries. Comparing the results from the restricted sample with those from the full sample helps us understand the extent to which sample restrictions necessitated by the use of conditional logit change estimates of the effects of oil on regime survival.

## Results

The first column of Table 1 reports the results of an ordinary logit model with lagged explanatory variables, the approach used in much of the literature; the second column reports the results of a conditional logit model, showing the effect of accounting for unit effects while dropping countries with stable authoritarianism; the third and fourth columns report ordinary logit models, but estimate effects of between- and within-country differences in the explanatory variables separately (column 3 uses the restricted sample and column 4 the full sample); last, the fifth and sixth columns do the same, but include the mean of the dependent variable in the specification. The top panel (A) reports the results of these six models for all regime changes regardless of what kind of government followed the initial autocracy. The middle panel (B) shows results for autocratic collapses that resulted in democratization, and the bottom panel (C) for transitions to subsequent dictatorship.

Looking at all types of regime change (Panel A), the results indicate that oil resources are associated with a reduced likelihood of autocratic breakdown. This relationship holds regardless of the model used. Leaving out the most stable autocracies increases the effect of oil wealth in models that combine between- and within-country effects (column 1 and 2), but has little effect in the models that estimate them separately. Estimates for differences in oil income within individual countries are only statistically significant at conventional levels when the mean of the dependent variable is included (columns 5 and 6), but the sign is the same in the specifications that do not include it. These tests suggest that greater oil wealth is associated with greater autocratic durability, both across countries and across differences in oil wealth within countries. Dictatorships in oil-rich countries are more able to resist ouster than dictatorships lacking these resources (a between-country effect); and increases in a dictatorship's oil rents, whether from new discoveries or price hikes, also make it more resilient to regime collapse (a within-country effect).

## Table 1: Oil income and autocratic regime survival

$\begin{array}{c} \text{Sample} \\ \text{Include} \ \overline{Y}_i \end{array}$	Full No	Restricted	Restricted No	Full No	Restricted Yes	Full Yes
	(1)	(2)	(3)	(4)	(5)	(6)
$Oil_{t-1}$	$-0.121^{**}$ (0.04)	$-0.265^{**}$ (0.10)				
$\overline{Oil}_i$	( )		-0.092*	-0.111**	-0.053+	-0.071*
0.1			(0.04)	(0.04)	(0.03)	(0.03)
$Ou_{Dev}$			-0.196	-0.166	$-0.300^{+}$	$-0.290^{*}$ (0.13)
$\overline{Y}_i$			(0.12)	(0.15)	(0.14) 13.212** (1.15)	(0.13) 14.901** (1.37)
Area under ROC	0.671		0.631	0.672	0.748	0.799
Observations	4138	3176	3176	4138	3176	4138
Countries	114	88	88	114	88	114

#### (a) All Regime Failures

## (b) Democratic Transitions

Sample Include $\overline{Y}_i$	Full No	Restricted	Restricted No	Full No	Restricted Yes	Full Yes
	(1)	(2)	(3)	(4)	(5)	(6)
$Oil_{t-1}$	$-0.153^{**}$ (0.05)	-0.002 (0.17)				
$\overline{Oil}_i$			-0.113+	-0.224**	-0.089+	-0.169**
0.1			(0.07)	(0.07)	(0.05)	(0.06)
$Oil_{Dev}$			0.032	0.107	-0.055	-0.038
$\overline{Y}_i$			(0.20)	(0.16)	(0.21) 17.634** (2.16)	(0.19) 24.107** (3.55)
Arrest and an DOC	0 701		0 799	0 799	0.904	0.969
Area under ROC	0.721	0100	0.732	0.723	0.804	0.862
Observations	4138	2102	2102	4138	2102	4138
Countries	114	63	63	114	63	114

## (c) Autocratic Transitions

Sample Include $\overline{Y}_i$	Full No	Restricted	Restricted No	Full No	Restricted Yes	Full Yes
	(1)	(2)	(3)	(4)	(5)	(6)
$Oil_{t-1}$	-0.055 $(0.05)$	$-0.325^{*}$ (0.13)				
$\overline{Oil}_i$	. ,		-0.097+	-0.014	-0.075+	-0.023
$Oil_{Dev}$			-0.263*	$-0.280^{*}$	$-0.324^{*}$	$-0.347^{*}$
$\overline{Y}_i$			(0.12)	(0.14)	(0.13) 14.344** (1.74)	(0.14) 19.877** (2.71)
Area under BOC	0.710		0.662	0.724	0.735	0.828
Observations	4138	2202	2202	4138	2202	4138
Countries	114	57	57	114	57	114

+ p<0.10;\* p<0.05; \*\* p<0.01. Conditional logit in column 2. Ordinary logit with errors clustered on country in all other columns. Time dependence polynomials (3); calendar time polynomials (3); and control variables (GDP per capita, Civil War, Neighbor Democracy) included in all models but not reported. Years: 1947-2007.

We next separate democratic transitions from autocratic transitions, which reveals a more nuanced picture. Looking only at democratic transitions (Panel B), as nearly all prior research has done, the ordinary logit model (column 1) that includes all cases and lumps between- and within-country differences together yields a negative coefficient for oil, consistent with much of the literature.<sup>46</sup> The conditional logit model (column 2) that excludes all the cases that never democratized – one of the models used by Haber and Menaldo – shows no effect of oil wealth on the likelihood of democratization.<sup>47</sup> Eliminating the most stable cases while focusing on withincountry variation prevents us from seeing the relationship. It should not be surprising that if about 45 percent of the most stable autocracies are excluded from the sample, a different estimate results.

When the between- and within-country effects are disaggregated in columns 3 and 4, we find that exclusion of the most stable autocracies from the sample changes the estimate of the cross-country differences but not the estimate of within-country differences.<sup>48</sup> The estimate for the full sample indicates a stronger negative cross-country correlation between oil wealth and democratization. Changes in oil wealth within countries, however, have no effect on the likelihood of democratization, regardless of whether all cases are included in the analysis (as in columns 4 and 6) or not (as in columns 3 and 5). The negative cross-country correlation is consistent with the bulk of the literature on the oil curse, while the absence of a within-country association is consistent with the main finding in Haber and Menaldo.<sup>49</sup> The results from Panel B suggest that the negative relationship between oil and the likelihood of democratization picked up in the ordinary logit model without unit effects (column 1) and revealed in much of the prior literature is due to the cross-country variation in average levels of oil wealth. Below we discuss possible interpretations of

<sup>&</sup>lt;sup>46</sup>Ross 2009; 2012; Ulfelder 2007.

<sup>&</sup>lt;sup>47</sup>Haber and Menaldo 2011.

 $<sup>^{48}</sup>$ See Appendix B for discussion of this issue using the Haber and Menaldo (2011) model.  $^{49}$ Haber and Menaldo 2011.

this finding.

Since more than half of autocratic regime collapses are followed by new dictatorships, we also investigate the effect of oil wealth on the likelihood of collapse that is not followed by democratization in Panel C. We find that increases in oil wealth reduce the likelihood of autocracy-to-autocracy regime changes. This finding shows up in the conditional logit model in column 2 and is replicated in all models and samples that look separately at between- and within-country effects (columns 3-6). Including the average of the dependent variable,  $\overline{Dictatorship}$ , as a control strengthens this result but excluding the most stable countries has little effect on the estimate. Finally, we find little evidence that cross-country differences in oil wealth deter autocracy-to-autocracy transitions, either in the ordinary logit model (column 1) or in the simultaneous models (as indicated by the coefficient for  $\overline{Oil}_i$  in columns 3-6). The only models in which these differences approach statistical significance use the restricted sample, which omits the most resilient half of the cases. The main result in this panel, then, is that increasing oil wealth within dictatorships decreases the likelihood of transitions to new dictatorship; but cross-country differences in oil wealth do not affect the likelihood of such transitions.

Excluding cases that have not experienced transitions has less effect on estimates when the outcome is autocratic transition (Panel C) than when it is democratization (Panel B). That is, countries that have never democratized are more different from countries that have experienced at least one democratization than countries that have never experienced an autocracy-to-autocracy transition are from other countries that have been stably autocratic.

Comparing the estimates of within-country effects shown in Panel B with those shown in Panel C indicates that higher levels of oil wealth relative to the country average prolong autocratic survival (as also shown in Panel A for the combined sample that includes both kinds of transition) even if they do not deter democratization. In short, increases in oil wealth fuel dictatorships by preventing ouster by groups that organize new dictatorships, not by undermining efforts to democratize.

Figure 2 shows the substantive effect of the main results.<sup>50</sup> The upper left figure shows that moving the average level of oil income from the 10th percentile to the 90th percentile lowers the predicted probability of democratic transition from 2.6 percent to 0.9 percent (the effect of between-country differences). For autocracy-to-autocracy transitions, however, the between-country effect is negligible. The lower right panel shows that moving the change in oil income from the 10th percentile to the 90th percentile lowers the predicted probability of autocracy-to-autocracy transition from 2.3 percent to 0.7 percent (the within-country effect). That is, decreases in oil income are associated with a predicted risk of ouster by an autocratic challenger more than three times as large as the predicted risk when oil income in a country rises. Changes in oil income (within-country differences) have little influence on the likelihood of democratization.

#### **Robustness tests**

We report results from robustness tests in Appendix A. First, we test the main findings while excluding one geographic region at a time.<sup>51</sup> The results indicate that the main findings are robust to the exclusion of any one region. The only notable change that arises when we exclude the Middle East and North Africa, which produces a positive but non-significant coefficient for  $Oil_{Dev}$ , the measure of within-country differences, in the model of democratization. This suggests that studies using models that exclude much of this region (e.g., conditional fixed effects models that

<sup>&</sup>lt;sup>50</sup>Simulations conducted use the results reported in Table 1, B.6 and C.6. Regime duration is set at the median value and calendar year is set to 1991. GDP per capita (mean and deviation), Civil War, Neighbor Democracy, and mean democracy set to their respective in-sample means.

<sup>&</sup>lt;sup>51</sup>The regions are: Middle East and North Africa, Latin America, Asia, Sub-Saharan Africa, and the European Union.



Figure 2: Between and within effects of oil income, by type of regime failure. Top panel displays the simulated predicted probability of regime transition across a range of values for the average level of oil income, with deviations set at zero (the median value of deviations for countries with a mean oil income value greater than zero). The lower panel depicts the predicted probability of transition across a range of values for deviation in oil income within countries with mean levels greater than zero. Mean oil is set at the median above zero, or 3.18 log units. Dotted lines depict 90 percent confidence intervals. See footnote 50 for details on the simulations.

exclude countries that have not democratized) may produce upwardly biased estimates of the effect of within-country oil wealth on the likelihood of democratization.

The two main empirical results – the negative cross-country effect of average oil wealth on democratic transition and the negative within-country effect of increases in oil wealth on transitions to subsequent dictatorship – are robust to different measures of oil: Ross's oil and gas rents and Haber and Menaldo's total fuel income.<sup>52</sup> Further, we show that the negative cross-country correlation with democracy persists in a purely cross-sectional regression of unit means, and that the negative within-country result for transitions to subsequent dictatorship persists in a linear probability model with country and year fixed effects. We replicate the negative cross-country correlation using the CGV data on democratic transitions, which is the measure of regime change used by Haber and Menaldo in their conditional logit model.<sup>53</sup> The results persist when we use year fixed effects and when we include a time-varying control for world oil price.

Andersen and Ross point out that a wave of oil industry nationalizations in the 1960s and 1970s may have changed the way oil wealth influences political development in autocracies by vastly increasing the revenues they could use.<sup>54</sup> They argue that the most appropriate test of the oil curse should therefore focus on the period after 1979. Following their strategy of interacting the main oil variables with a time period dummy, we find that the main results are indeed stronger for the period from 1980-2007 than from 1947-1979. The effect of increases in oil income on the likelihood of transition to a new autocracy, however, remains statistically and substantively significant in the earlier period.

 $<sup>^{52}</sup>$ Ross 2008; Haber and Menaldo 2011.

<sup>&</sup>lt;sup>53</sup>Haber and Menaldo 2011.

<sup>&</sup>lt;sup>54</sup>Andersen and Ross 2014.

#### Endogenous oil income

A final robustness test addresses the potentially endogenous relationship between oil income and regime collapse. While we have directly modeled unobserved unit heterogeneity, time-varying expectations about regime survival may still influence oil investment and production. If autocratic elites believe opponents are likely to gain power in the future, they may reduce investment in the oil sector so opponents will not reap the benefits of this investment down the road.<sup>55</sup> Alternatively, an unstable regime with a short time horizon may maximize current production to capture as much rent income as possible to survive an imminent crisis. Thus the bias introduced by potentially endogenous oil rents could work in either direction.

To address this issue, in Appendix D we use known oil reserves with a five-year lag as an instrument for oil income.<sup>56</sup> Oil reserves with a longer lag, though not a perfect excluded instrument, are less likely than oil income to be influenced by expectations about near-term political survival. Further, although reserves are not distributed randomly across the world, we can model time-invariant geological factors linked to both reserves and long-term political outcomes with unit fixed effects. Employing this instrument conditional on unit effects accounts for non-oil channels – such as factor endowments, the geographic determinants of trade, and long-term economic development – through which cross-sectional variation in reserves may influence politics.

We test the specification in (3) with two estimators.<sup>57</sup> First we use a two-stage probit model with  $Reserves_{Dev}$  as an excluded instrument for  $Oil_{Dev}$ . Second we employ a two-stage linear probability model. F-tests from the first stage indicate a strong instrument; the partial  $R^2$  for oil

 $<sup>^{55}</sup>$ Dunning 2010.

<sup>&</sup>lt;sup>56</sup>Data on oil reserves are from Haber and Menaldo (2011).

<sup>&</sup>lt;sup>57</sup>For these tests, we treat  $\overline{Oil_i}$  as a proxy for unit effects and thus interpret it as a control variable.

reserves is 0.46. Because the sample is restricted to observations with non-missing values for lagged reserves, we also report naive models with the same sample for comparison.

The results are consistent with the findings in Table 1: a positive, though substantively small, relationship between differences in oil income and the likelihood of democratic transition, but a negative and substantively strong effect on the risk of transition to a new autocracy. With both estimators, the IV result is slightly weaker than the naive result and only statistically significant at the 0.14 level or lower. These results suggest that if we believe lagged oil reserves are plausibly exogenous to short-term expectations about political survival, then once we account for time-invariant unit effects these correlations can be interpreted as causal.

#### Oil income and military spending

The evidence presented here indicates that oil bolsters autocratic survival by reducing the likelihood of successful grabs for power by groups intent on displacing the current elite and initiating new forms of autocracy. In this section, we suggest a potential mechanism through which this could occur. Regime ousters that result in new dictatorships are usually brought about by military coups.<sup>58</sup> Officers can respond to decreased wages (and other problems that might be caused by declines in oil revenue) by ousting the regime more quickly than civilians can. Because officers' cost of organizing is typically lower than that of civilians, coups can be carried out by small factions of the military. A few officers with control of a few hundred troops and weapons have toppled many governments. Civilian opponents of dictatorships, in contrast, typically have to organize large numbers to succeed. It may also be easier for autocratic regimes to use increasing oil wealth to co-opt challengers in the officer corps by buying new weapons, raising military wages, and providing

 $<sup>^{58}\</sup>mathrm{Geddes}$  2003.

other benefits than to develop the kinds of institutions needed to reach masses of citizens with sufficient benefits to deter demands for democracy. For these reasons, fluctuations in oil revenues may have more effect on potential challenges that come primarily from the military than those that require widespread civilian support to be effective, as democratization usually does.

If increasing oil income reduces the threat from military insiders, we would expect oil wealth to be correlated with military spending. We test this proposition with an error-correction approach to model the influence of oil income on both short- and long-term patterns of military spending.

$$\triangle Spend = \alpha_0 + \beta_1 Spend_{t-1} + \beta_2 \triangle Oil + \beta_3 Oil_{t-1} + \beta_4 \triangle X + \beta_5 X_{t-1} + \beta_6 \zeta_t + \mu_{i,t} \tag{4}$$

We use military spending data from the Correlates of War project. The dependent variable is logged real military spending. The specification in (4) includes a common (quadratic) calendar time trend,  $\zeta_t$ , and controls for civil and interstate conflict and population size in X.  $\beta_2$  estimates the short-term influence of oil income on military spending, while  $\beta_3$  estimates the long-term effect. The first column of Table 2 does not include country fixed effects, while the second does. The third column adds country-specific time trends; and the fourth adds GDP per capita, neighbor democracy, and regime duration. In all specifications, estimates of  $\beta_2$  and  $\beta_3$  are positive and statistically different from zero.<sup>59</sup> The substantive effect in model (2) is large: a one-standard deviation increase in oil income is associated with a 12 percent short-term increase in military spending while the same change in oil rents is associated with a 6 percent long-run increase in spending. The estimate of the long-run multiplier suggests that this increase in oil income is

<sup>&</sup>lt;sup>59</sup>Appendix E describes robustness tests; offers a table with the summary statistics; and provides graphs that: (1) depict the distribution of military spending in the sample, and (2) show the cross-country correlation between oil income and military spending.

Model	(1)	(2)	(3)	(4)
∧ Oil	$0.038 \pm$	$0.041 \pm$	0.077**	0.059*
	(0.030 + (0.02))	(0.041 + (0.02))	(0.03)	(0.03)
Oil	(0.02)	(0.02)	0.068**	(0.03)
Oli	(0.022)	(0.024+	(0.008)	$(0.033 \pm (0.02))$
∧ Civil war	-0.004	0.020	(0.02)	(0.02)
	(0.03)	(0.020)	(0.014)	(0.014)
Civil ware	0.004	0.057	0.061	(0.03)
Civil wart=1	(0.004)	(0.03)	(0.001)	(0.04)
$\wedge$ International war	0.074*	0.123**	0.145**	0.150**
	(0.04)	(0.04)	(0.05)	(0.05)
International war	-0.020	0.082	$0.152 \pm$	0.171*
meenational wart=1	(0.020)	(0.06)	(0.08)	(0.08)
$\wedge$ Population	0.118	0.131	-0.278	-0.442+
	(0.30)	(0.23)	(0.21)	(0.24)
Population 1	0.035**	$0.294^{**}$	-0 204	(0.24)
1 opulation <sub>t=1</sub>	(0.01)	(0.09)	(0.30)	(0.31)
$\wedge$ Neighbor democracy	(0.01)	(0.00)	(0.00)	-0.020
				(0.01)
Neighbor democracy, 1				-0.037*
				(0.02)
$\wedge$ GDP per capita				$0.369^{**}$
				(0.13)
GDP per capita $_{t-1}$				0.422**
0				(0.10)
$\triangle$ Duration				-0.003
				(0.00)
$Duration_{t-1}$				-0.003
				(0.00)
Military spending $t-1$	-0.054**	-0.257**	-0.467**	-0.467**
	(0.01)	(0.04)	(0.06)	(0.06)
(Intercept)	$0.519^{**}$	0.791	6.684*	1.329
、 <u>-</u> /	(0.08)	(0.66)	(2.84)	(3.06)
$\mathbb{R}^2$	0.048	0.188	0.337	0.321
n	3288	3288	3288	3244
time trend	Y	Y	Y	Y
country FE	Ν	Y	Y	Y
country-specific time trend	Ν	Ν	Y	Y

Table 2: Oil income and military spending

+ p<0.10;\* p<0.05; \*\* p<0.01. Dependent variable is  $\triangle$ Spending. OLS with clustered standard errors. Country effects and quadratic time trend not reported.

associated with a 25 percent boost to the equilibrium level of military spending. In short, there is a strong correlation between oil income and military spending, lending credence to the proposition that oil wealth increases the survival of autocratic regimes by enabling them to buy the military's support and lower the risk of coups.

## Discussion

Our findings suggest that increases in oil wealth stabilize autocratic regimes, not by deterring democratization, but by reducing the vulnerability of dictatorships to ouster by groups that establish subsequent dictatorships. This finding implies that increases in oil rents reinforce the durability of regimes like Iran's, whereas falling oil prices or the exhaustion of reserves destabilizes them. Thus we find that oil makes dictatorships more resilient, but not via the means suggested by the existing literature. We find little evidence that increases in oil wealth prop up dictatorships by mitigating the threat of democratization. Rather, the evidence indicates that oil bolsters autocratic survival by reducing the likelihood of successful seizures of power by groups intent on displacing the current elite and initiating new forms of autocracy.

Other theories linking oil wealth to autocratic stability argue that groups outside the regime elite, such as mobilized poor citizens and revolutionary movements, are the key threats to regime leaders.<sup>60</sup> Our findings point to a different mechanism: increasing oil income over time reduces the risk that the military will topple the regime. This explanation is consistent with the general pattern of autocratic leader ousters, as well. Svolik, for example, shows that regime insiders, including the military, cause more than two-thirds of non-constitutional leader exits in dictatorships, not opposition outsiders.<sup>61</sup>

<sup>&</sup>lt;sup>60</sup>Morrison 2009; Bueno de Mesquita and Smith 2010.

 $<sup>^{61}</sup>$ Svolik 2009.

We also find support for the existence of a negative cross-country correlation between average oil wealth and democratization. It may be that the average oil wealth for each country reflects the development of institutional configurations in many oil-producing countries – for example, the development of the administrative networks needed to deliver health care and other benefits to most citizens – and thus should be interpreted as confirming the resource curse argument. If we believe that such institutions take time to develop, as Andersen and Ross have argued, and are characterized by substantial inertia, we would not expect institutional changes in short time periods.<sup>62</sup> Such institutional differences might be better captured by the country averages than by within-country fluctuations in oil wealth. We would not expect institutions such as legislatures that organize patronage distribution, administrative networks for the delivery of subsidies to large numbers of citizens, or the size of well-armed and trained security services to be much changed by short-term price changes, even if they were quite large. We would, however, expect the incremental development of such institutions if oil revenues are high on average and autocratic regimes can increase their chances of survival by spending oil revenue on co-optation and repression.

However, cross-country differences in oil wealth may simply reflect differences in state capacity or something else that predates the discovery of oil. Haber and Menaldo argue that such preexisting conditions might themselves be the main cause of subsequent resistance to democratization, making the oft-found correlation spurious, a point that must be taken seriously.<sup>63</sup> The specification used in Table 1 cannot arbitrate between these possibilities (nor can most of those used in other empirical analyses of the oil curse). We see understanding whether the cross-country correlation reflects characteristic and relatively stable institutional changes caused by oil wealth or simply identifies preexisting conditions as a next step in this research agenda.

<sup>&</sup>lt;sup>62</sup>Andersen and Ross 2014.

<sup>&</sup>lt;sup>63</sup>Haber and Menaldo 2011.

## Conclusion

The resource curse theory implies that autocratic regimes with oil wealth should survive longer than those lacking oil. Most studies have explored whether this occurs because oil-rich regimes are able to withstand pressures for democratization. As a result, previous research has focused on whether oil wealth is correlated with measures of democracy or 'democraticness,' not the effect of oil on autocratic survival. Yet oil may also prolong dictatorships by protecting them from seizures of power by new autocratic groups. Earlier studies have largely ignored autocratic regime breakdowns not followed by democratization, though these constitute more than half of all autocratic regime collapses. We examined oil's impact on autocratic regime survival, exploring whether oil makes democratic transitions, as well as autocracy-to-autocracy transitions, more or less likely.

Most prior research also lumps cross-country differences in oil wealth with within-country changes, making it impossible to be sure that the differences identified do not predate the discovery of oil. Haber and Menaldo overcome this problem, but their approach eliminates the most resilient autocracies, including a number of the countries that produce much of the world's oil from the analysis.<sup>64</sup> We used a different approach to separate cross-national effects from within-country effects while still incorporating information from the most stable autocracies.

We find that increases in oil income stabilize dictatorships, not by limiting prospects for democratization, but by helping to avert regime collapses that lead to subsequent dictatorship. These results indicate that upswings in oil wealth within particular countries stabilize autocracies by reducing the risk of ouster followed by a new dictatorship, but that changes in oil wealth do not affect

<sup>&</sup>lt;sup>64</sup>Haber and Menaldo 2011. Here we reference the conditional logit models presented in their Appendix, where the dependent variable is a binary measure of regime change. The bulk of the models they employ use combined Polity scores as the dependent variable instead, which is also problematic (as discussed earlier), but for different reasons.

the chances a dictatorship will democratize. When oil wealth increases, autocratic regimes become more resilient to the threat of a new dictatorship, perhaps by enabling the regime to purchase the continued support of the military. Consistent with this interpretation, we find evidence that oil income increases spending on the military in dictatorships.

We also find evidence that higher average oil wealth is associated with reduced prospects for democratization, consistent with much of the literature. We are cautious about interpreting this finding, however. It may be that so long as oil-rich autocracies 'share the wealth,' the quality of life for their citizens will be high enough to make democratization less appealing, as Ross suggests, and that higher average levels of oil wealth have made possible the long-term development of the institutions required for sharing it.<sup>65</sup> We cannot, however, rule out the possibility that the cross-country differences reflect differences that predate the discovery of oil in many countries. Until future research disentangles whether preexisting conditions affect later regime stability, we cannot be sure that the apparent relationship is not spurious.

The central message of our study is that increases in oil wealth over time help dictatorships to hang onto power. This does not, however, imply that oil is a curse for citizens in countries endowed with it. Although such citizens might be better off in a democracy, they might be worse off in a country in which one dictatorship follows another in rapid, often bloody succession.

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