Flix2You Problem

Problem Instructions

Flix2You is looking for a company to help them design a solution that meets the requirements set forth by Flix2You. As a team and aided by course materials, course content, and quality external resources, you need to create a proposal and a presentation to meet the requirements of Flix2You. Keep in mind; your organization is not the only one being solicited for this contract.

Good luck to each of the teams. May your solution be the winning one!

Problem Introduction

Flix2You wants to expand its current operations. The goal of Flix2You is to make better use of their current data which would then allow them to apply analytics to better understand how they formulate a new strategy for their business. "We have collected data in our system for almost 8 years. So we know we are data ‘rich’ but as they also say….‘information poor’, says Steve LaSalle, a corporate vice-president. Flix2You wants to be the most comprehensive video rental portal in the country.

The purpose of this problem is for your team to create a solution that meets the needs of Flix2You, a movie rental company. Flix2You already has a website but is wants to better understand who their customers are and how they can increase revenue. Flix2You is searching for an organization that will help them create a solution to manage the data and database that drives the Flix2You site and their corporation.

The goal of this problem is to assist Flix2You in their initiative to design a solution that will create a data repository for easier querying and applying analytics to better understand their data. More specifically, Flix2You needs an organization to create a database design, create a backup and recovery plan, conduct a user analysis for using the new database, analyze current data, create database reports, and identify any legal issues for the new repository that Flix2You needs to be aware of.

It is the responsibility of your team to demonstrate the nature of the solution by producing two products: a problem document and a problem presentation. Requirements for each of these products are detailed throughout this document.

One of your team’s responsibilities is to ensure that each of your team members participate equally throughout the design and development of the products. It is highly recommended that, prior to starting the project, each member of your team chooses a role from which you will play throughout the project. Choose the participants that you feel will most strongly make your case to the Board of Directors.

- Project Manager
- Database Administrator
- Data Analyst
• Quality Assurance
• Programmer

PROBLEM OBJECTIVES

After completing this problem, you should be able to:

• Deliver a document covering the requirements of the project
• Discuss your teams understanding of the scope of work for the project
• Summarize the various features of the project
• Develop a plan for completing the project (to include project timeline)
• Identify the resources that will be needed to complete the project
• Identify the administrative and staff needs for using the system
• Explain the various user views included in the database design
• Make recommendations as to the server hardware necessary for this new data repository
• Develop and document the conceptual design
• Create the relational schema to implement the relationships documented in the conceptual design
• Prepare a plan for data backup and recovery
• Describe the access and security measures used for the system
• Explain how you will deal with issues around security of data transmission
• Create the new tables as needed
• Develop appropriate queries to satisfy end-user needs and apply analytics
• Design appropriate queries and reports
• Create any disclaimers and privacy statements needed for the site
PROBLEM ASSIGNMENT

Scope of Project

It is the intent of Board of Directors to solicit proposals for Flix2You. The Flix2You board of directors has solicited your project team to submit a plan to maintain and update the database that runs the Flix2You website. Within this proposal, you should create the database design, design a backup and recovery plan, conduct a user analysis for maintaining the database, assign privileges, analyze current data (analytics) and create SQL statements that would generate reports from the database, and identify any legal issues that Flix2You needs to be aware of.

Upon completion of the proposal, your team should submit one copy of the document to your instructor. You will also be required to develop a 15 minute presentation, to be given to the Flix2You board of directors. The contents of the document and presentation are outlined below.

Problem Document

As part of the project, your team is required to create a project document. This document will be used to demonstrate your understanding and the scope of the project and your suggested solution. The document should be no longer 25 single spaced pages, and must include at a minimum the following components:

I. Document Cover (1 Page)

As part of the submission procedures for this proposal, you are required to prepare a document cover. The cover needs to include the following:

1. Proposal Title
2. Class Section
3. Instructor Name
4. Company Name, Address, and Telephone Number
5. Date of Submission
6. Any other Relevant Data

II. Table of Contents (1 page)

Create a document table of contents that outlines the major document headings and subheadings.
III. Executive Summary (1 page)

Create a one-page summary, of your plan, which is brief, to the point, and will hopefully evoke sufficient interest in the recipient to warrant taking a closer look. It is used to summarize the major parts of the document and entice the reader to continue reading the rest of the document.

IV. Project Overview (2-4 pages)

Scope of Work

Discuss your understanding of Flix2You’s needs and requirements for the new system.

V. Project Management (2-4 pages)

Project Plan

Provide a proposed plan for completing the project that includes, at a minimum, the following information:

- Microsoft Project (or equivalent) Gantt Chart to include:
  - An in-depth explanation of what it will take to complete the project
  - Proposed project timeline (includes a start and an end date)
  - Project deliverables
  - Major milestones

Project Resources and Budget

Identify the resources you feel will be needed to complete the proposed project. You should focus on identifying the following:

- The personnel needed to be able to complete the project, the time they will need to spend on the project, along with job titles and the associated costs.
- A description of the roles and responsibilities for each of the identified personnel.

VI. User Analysis (3-4 pages)

Users

Identify and describe the roles and responsibilities of the various users who will need to add, update, and manage the data stored in the Flix2You database. Identify the needs that the staff
of Flix2You will have for the system (backend). Who will have just read only access? Who will be able to have read and write access? NOTE: This system is for the appropriate Flix2You employees. Site visitors will not have the ability to query corporate data.

**Database Views**

After identifying the users, identify the appropriate level of access that each user has to the database. Should every user be able to access the same information, or does there need to be some sort of hierarchy? Also describe the process to set and change these access privileges, and identify who is responsible for changing these privileges.

**VII. Organization of Data (3-4 pages)**

**Existing database analysis – Identifying relationships**

The database that drives the Flix2You website is a generic e-commerce database that was purchased from off-the-shelf software and was then modified by a prior group of database consultants. The database currently works with the Flix2You website, but it is difficult to query and understand the data in the current database. When queries are run, it slows down the online system and often disrupts customer transactions.

Given the existing database schema, analyze the entities, relationships between these entities, and cardinalities of these relationships. Determine what the structure will be that will hold your extracted dataset. Then, construct the corresponding ER Diagram for the new database design.

**NOTE:** *The existing database schema can be found in the problem resources section of this document.*

**Existing database analysis – Normalization/Denormalization Approaches**

Create the tables in the new database. Several possible approaches to this solution exist

**Normalized Approach:** If your team offers this type of solution be sure your design is in 3rd Normal Form. Once all the tables are in 3rd Normal Form, explain why they are in the 3rd Normal Form and develop and document the SQL necessary to create at least 3 of the related tables in the new database structure. In addition to creating the tables, use SQL to populate these tables with sample data.

**Denormalized Approach or Alternative Approaches:** Any other possible solution will require at a minimum of 2 tables developed, and included the SQL necessary to create these tables. In addition to creating the tables, use SQL to populate these tables with sample data.

**VIII. Database Administration (1-2 pages)**

Identify the roles and responsibilities of a DBA and any other administrative personnel who will be using the system. Include hardware/software knowledge, infrastructure knowledge, and clustering knowledge a DBA would need to have to succeed in administrating this system.

**Database Backup and Recovery**
Prepare a plan suggesting to Flix2You how they should store their data and backup and recovery strategies. Discuss how you will deal with technical issues that may occur while using the site. Outsourced 3rd solutions can be utilized. Note that any work contracted by 3rd Party solutions should be investigated for security, reliability, and cost.

**Data Access and Security**

Determine what types of security measures need to be in place so the system cannot be breached. Multiple levels of security will be necessary:

- Database security – describe how you will secure the database so only people with the correct login/password will be able to access the data.
- Privacy statement – explaining how a customer’s data will be used.
- Anticipate any legal implications or disclaimers that need to appear on the site due to employees having access to customers’ personal information. Should employees have to sign disclaimers?

**Dataload**

Be sure to also include a discussion (eg. Plan) as to how you intend on updating the data that will be contained in your proposed database design. This would include frequency of the update, timeframe as to when the update would be conducted etc.

**IX. Accessing and Analyzing the Data**

**Database Reports**

The executives at Flix2You would like to see weekly reports that contain specific information regarding the sales and demographics of the users of Flix2You. The purpose of this section is to have you demonstrate your ability to provide the SQL Queries needed to generate reports that detail the movies rented from Flix2You, and analyze customer information. An example report can contain the following information & graphics but is not limited to:

**Movie Information**

- Movie name
- Rating
- When it was rented (day of the week)
- Revenue related information

**User Information**
• First name
• Last name
• Mailing address,
• Mailing city
• Mailing state
• Mailing zip
• Type of movie rentals
• Frequency of movie rentals
• Any correlation of what was rented, by whom, when, etc..

The query should group the data by the Product Name and the user information associated with each product should be sorted in ascending order by Last Name.

X. Legal Issues (1–2 pages)

Determine any disclaimers or privacy statements that need to be stated within this document and also located somewhere within the website for the customers to view. Some items that should be included are:

• Privacy Statement – how do you plan on keeping the customer’s data private? How will the customer’s data be used? What security is in place to maintain the data remains private?

• Terms and Conditions for Use – create a ticketing purchasing policy, that will include terms for refunding, lost tickets, etc…also identify the ramifications of violating the terms and conditions.

XI. List of References (Page count is whatever is appropriate)

Your team must compile a list of references that were used to help create your proposal document. This list of references should follow APA format. This section should not be considered part of the overall page count for the document.

Problem Presentation
Your team is required to present your solution to the Flix2You board of directors. This presentation will be used for you to demonstrate your understanding of the problem and present your solution to the board of directors. This is your opportunity for your team to demonstrate that your company is the best company to do the job and to sell your solution. Each of your team members will, equally, need to demonstrate their understanding of the project by participating in the presentation process. The presentation should be no longer than **15 minutes**.

Your presentation should include the following:

- A team introduction
- A brief description of the problem and competitive nature Flix2You faces along with your understanding of the scope of work
- Discuss the database repository design solution
- An explanation of data uses and issues for the information that Flix2You will be collecting, and how that information will be stored and used.
- A discussion of the criteria used to choose a DBMS, and a backup DBMS solution
- Explanation of how and when the data will be updated or refreshed in the repository
- Discussions on the skills the future DBA must have in order to successfully administer the system
- A discussion on the different user views that need to be in place for the system to work efficiently
- Project timeline along with all major milestones, to include analysis, development, testing, implementation, and maintenance/support
- An overview of the project budget
- Why your solution should be chosen
- Conclusions
PROBLEM RESOURCES

Background

Flix2You is a relatively new business (9 years old) and functions much like Netflix, Blockbuster, and Redbox. The primary focus of this business is to allow customers to make movie rentals online and have them sent to their homes. What differentiates Flix2You is why this project is moving forward. They realize they are on the verge of possibly stopping their growth and concede to Netflix, Blockbuster, and Redbox. They must understand their data in order to make a better business strategy allowing them to increase revenue.

The Flix2You management is young but eager to grow their business. However, they find that they cannot access the data to make well informed decisions and create a strategy for the business. So a great deal hinges on the timeliness and success of the project. Managers would like to not only have hardcopy reports created but also a backend that they would log into via the website and see the data wherever and whenever they like.

Flix2You Consumer Site

The current Flix2You URL for the consumer site is

http://www.personal.psu.edu/fja100/flix2you

We have provided this to you as a resource to help you determine some of the features that will need to be incorporated into the administrative site.

History of Flix2You

Flix2You is a company that started in May 2002 with two rental locations, one located in Scranton, PA and the other one in Pittsburgh. These then grew to 520 locations on the East Coast of the United States. As of August 2011, we have closed our brick and mortar locations and gone completely online with almost 20 Million users. The savings were quite satisfying to shareholders but we have now realized we are no longer growing as aggressively. We anticipate offering more downloads via our website. Future downloads may include video games and apps.

Flix2You has rented millions videos, since it inceptions. We receive approximately 20,000 unique hits daily and expect for that number to increase significantly as we increase available downloadable movies and other offerings. One of our major concerns is that we won’t understand who is coming to our site and what movies we will offer, how we should offer them, or what types of downloads would be good. Since this is competitive market, we cannot afford to lose any customers so we are willing to spend a significant amount of money to ensure the infrastructure is scalable, reliable, and secure. But more importantly, that the new system gives us the information we need.
Current Technical Infrastructure

Flix2You’s current corporate database is utilizing the 64-bit edition SQL Server 2008 as the backend DBMS and IIS and ASP.net/PHP as the technology solution used to build the data driven web pages. Recently, Flix2You has had some concerns that the infrastructure currently in place is not robust enough to handle the future backend business demands of the site. We are open to any ideas of moving to a more robust solution, if warranted. We have already invested a substantial amount of money into the current system and we want to now fully leverage it by creating this repository to better understand our data. We want to be data rich AND information rich!

Our IT data center is located in Scranton, PA.

Tech Specs:

Server: HP Integrity, Rack Mounted with Single Core Itanium processor, 16GB RAM
OS: Windows Operating System 2008

Database: SQL Server 2008 R2 Standard Version
Current Database Schema:
Flix2You Problem Rubric

Flix2You Document Rubric

Student Name:

Date:

Directions: Give each team a score out of the possible points for each major Topic area. Portions of a point may be given. Total the score at the end and provide feedback.

<table>
<thead>
<tr>
<th>Topic Area</th>
<th>Description of Achievement</th>
<th>Possible Points</th>
<th>Points Scored</th>
</tr>
</thead>
</table>
| 1. Document Organization        | • Document greatly enhanced the effectiveness of the project.  
                                   • Extremely well organized and easy to follow.  
                                   • Document contained; cover page, table of contents, and executive summary.  
                                   • Included all document sections as listed in proposal document.  
                                   • Provided a list of references used following APA format.  
                                   • Followed page limit guidelines (25 single spaced).  
                                   • Integrated all relevant course and case materials.  
                                   • Exemplary mechanics with very few, if any, grammatical or spelling errors.                                                                                                                                 | 5               |               |
| 2. Content Accuracy: Project Overview | • Discussed the need and requirements for the new system.                                                                                                                                                                    | 5               |               |
| 3. Content Accuracy: Project Management | • Provided a clear plan (Gantt Chart timeline) for the completion of the project.  
                                   • Identified the project resources needed to complete the project along with roles and responsibilities.  
                                   • Constructed a budget for completing the project.                                                                                                                                                                       | 10              |               |
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</table>
| 4. Content Accuracy: User Analysis  | • Identified and described the audience who will be using the repository containing extracted data.  
• Discussed the various DB user and how access privileges would be set.                                                                                     | 10              |               |
| 5. Content Accuracy: Organization of Data | • Constructed an ER Diagram for the new database/data repository.  
• Created SQL statements and documented the database/data repository tables.  
• (If Normalized, Explained why the database tables are in 3rd Normal Form )  
• Documented the SQL for creating the database tables.                                                                                             | 25              |               |
| 6. Content Accuracy: Database Administration | • Discussed strategies that would ensure the system would run at the highest level of performance.  
• Prepared a plan for backup and recovery of the new system.  
• Determined the types of data access and security required for the system.  
• Discussed a plan for dealing with secure transmission of data over the network.  
• Identified the plan w/ schedule for repository data refresh (dataload).                                                                 | 20              |               |
| 7. Content Accuracy: Assessing and Analyzing Data | • Created SQL to present the data required by Flix2You.  
• Created sample reports and explain how they assist in analyzing data                                                                                     | 15              |               |
| 8. Content Accuracy: Legal Issues   | • Created a privacy statement  
• Created a the terms and conditions for                                                                                                                         | 5               |               |
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<td>using the site</td>
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<td>9. Research and Creativity</td>
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<td>5</td>
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<tr>
<td>• Went “above and beyond” to research relevant, internal and external information.</td>
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<tr>
<td>• Utilized course material, case material, and quality external resources that truly enhanced the project.</td>
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<tr>
<td>• Extremely clever solution.</td>
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<tr>
<td>• Document presented in a unique and creative way that truly enhanced the project.</td>
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**TOTAL POINTS** | **100** | 

Things that stood out about this document:

Comments:
Flix2You Presentation Rubric

Student Name:

Date:

Directions: Give each team a score out of the possible points for each major Topic area. Portions of a point may be given. Total the score at the end and provide feedback.

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<tbody>
<tr>
<td>1. Design and Creativity</td>
<td>• Presentation highlights the most important features of the solution.</td>
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<td></td>
<td>• A great deal of case, course, and external research material is used to justify the proposed solution.</td>
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<td>• Very original presentation of the material.</td>
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<td>• Uses the unexpected to full advantage.</td>
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<td>2. Presentation Content</td>
<td>• Introduction each of the team member.</td>
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<td></td>
<td>• Provided a brief description of your understanding of the scope of work.</td>
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<td></td>
<td>• Explained data uses and issues for the information that Flix2You.</td>
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<td>• Discussed the criteria used to choose a DBMS, and a backup DBMS.</td>
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<td>• Discussed the skills the future DBA must have in order to successfully administer the system.</td>
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<td>• Discussed the different user views for the system.</td>
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<td>• Discussed how the database tables are in 3rd Normal Form.</td>
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<td>• Discuss the structure of the SQL report query you created for Flix2You.</td>
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<td>• Presented a project timeline along with</td>
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<td>Description of Achievement</td>
<td>Possible Points</td>
<td>Points Scored</td>
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<td>major milestones</td>
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<td>• Presented and overview of the project budget.</td>
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<td>3. Audience Response/Sales Tactics and the Decision</td>
<td>• The Flix2You Board of Directors is very pleased and excited about your solution!</td>
<td>15</td>
<td></td>
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<tr>
<td>• Presenters field Board, audience, and instructor questions very successfully—the Board feels confident in what you are presenting to them.</td>
<td>• Held the audience’s attention throughout.</td>
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<td>• No “rambling”</td>
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<td>4. Speaking Skills and Organization</td>
<td>• Poised with clear articulation.</td>
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<td>• All team members speak during the presentation.</td>
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<td>• All team members participate at a very high and balanced level.</td>
<td>• Good posture, volume, and eye contact.</td>
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<td>• Enthusiasm and confidence are exuded.</td>
<td>• Presentation fits into the recommended time allotment.</td>
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<td>• Purpose of the presentation is very evident.</td>
<td>• Conclusion is very clear.</td>
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<td>• Flows together very well.</td>
<td>• Great transitions.</td>
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<tr>
<td>TOTAL POINTS</td>
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<td>50</td>
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Things that stood out about this presentation:
Comments: