

LAUREL S. TERRY
(For an abbreviated CV, [click here](#))

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Scholar and Professor of Law
[Penn State's Dickinson Law](#)
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PROFESSIONAL EXPERIENCE

[Penn State Dickinson Law](#)

Professor of Law, 1991-present
Associate Professor of Law, 1989-91
Assistant Professor of Law, 1985-1989

Law Without Walls, *Thought Leader (2011-2012) and Subject Matter Expert (2011-14)*

[University of Vienna](#)

Visiting Professor, 1998 Summer Semester

[Stoel, Rives, Boley, Fraser & Wyse](#)

Associate in one of Oregon's largest law firms (1982-1985)

[U.S. Court of Appeals for the Ninth Circuit](#)

Law Clerk to the Hon. Alfred T. Goodwin, Portland, Oregon (1980-81)

[U.S. Court of Appeals for the Second Circuit](#)

Extern to the Hon. James L. Oakes, Brattleboro, Vermont (1979)

EDUCATION

[UCLA School of Law](#)

Juris Doctor, 1980
Honors: Order of the Coif
UCLA Law Review
Ida Stein Memorial Scholarship

[University of California, San Diego](#)

BA in Literature (English & Greek) 1977
Honors: Phi Beta Kappa
Magna Cum Laude
Chancellor's Scholar

[University of St. Andrews, Scotland](#)

Honours English Program, 1975-1976

SCHOLARLY INTERESTS

- The vast majority of my scholarship addresses issues related to lawyer regulation, globalization, and the legal profession. Despite the rapid pace of developments, this is an underdeveloped academic field and relatively few academics have a similar scholarly focus. My scholarly goals vary depending on the particular article. My articles include [“transparency” articles](#), designed to bring certain lawyer regulation developments into the public domain for discussion and debate; [exploration or “mapping” articles](#) that examine (often at great length) an important new development that is not widely known; [commentary and “reflection” articles](#); [reform proposals](#); [teaching-related articles](#); and [“outreach” articles](#). (I have written some [miscellaneous articles](#) that do not fit into any of the categories listed above.)
- In addition to my own articles, I have coordinated four global legal practice-related Symposia in order to memorialize global legal practice developments not widely known within the academy or the profession. *See* the 2004 and 2008 Penn State International Law Review Global Legal Practice Symposia (publishing papers from the Florence and Amsterdam meetings of the Association of Professional Responsibility Lawyers); the 1999 Dickinson International Law Review Symposium (publishing submissions from the *Paris Forum on the Transnational Practice of Law*); and the 2010 Journal of the Professional Lawyer Symposium on the FATF and Legal Services (including articles by three of the four lawyers who represented the world’s legal profession in negotiations with the FATF, which is a 34-country intergovernmental organization.)

AFFILIATIONS and HONORS

International

- **International Bar Association**, Member of the Working Group on International Legal Services (formerly the WTO Working Group) (2001-present)
- **International Law Association**, Drafting Committee Member for the *Hague Principles on Ethical Standards for Counsel Appearing before International Courts and Tribunals* (2010)
- **International Association of Legal Ethics**, Board Member and Member of the Nominating & Webpage Committees
- **UK Legal Services Board**, Invited Commentator, Decker/Yarrow Paper on *Understanding the Economic Rationale for Legal Services Regulation* (March 2011)(only U.S. commentator)

National

- **American Law Institute**, Elected Member
- **Fulbright Research Scholar**
 - University of Cologne, Germany (2005-06)
 - University of Bremen, Germany (1998-1999)
 - Institute for European Law, University of Vienna (1992)
- **Conference of Chief Justices**
 - Previously a special advisor to the International Agreements Committee
- **National Organization of Bar Counsel**

- **Ex-Officio Member**, International Cooperation and Affairs Committee
- **Association of American Law Schools**
 - Served on the AALS Committee on Sections and the Annual Meeting (and various subcommittees); served as Chair (and on the Executive Committee) of the AALS Section on Professional Responsibility
- **American Bar Association**
 - Currently: Serve on the ABA Task Force on International Trade in Legal Services (ITILS, formerly the ABA GATS Task Force)
 - Previously: Served on the International Committee, the Bar Admissions, and the Publication Committees of the ABA Section of Legal Education; the Standing Committee on Professional Discipline and the Policy Implementation Committee of the ABA Center for Professional Responsibility; and as Vice-Chair of the Transnational Legal Practice Committee of the Section of International Law; ABA Observer, Paris Forum on Transnational Practice for the Legal Profession, Paris (1998); ABA CEELI Commentator & Comparative Legal Ethics Report Contributor.

State

- **Member**, Pennsylvania Supreme Court's Ad Hoc Committee to Recommend Revisions to the Pennsylvania Code of Judicial Conduct (2011- 2012)
- **Member**, Pennsylvania Bar Association, Committee on Legal Ethics and Professional Responsibility (1988-present); **Vice-Chair** (1993-1998)

SELECTED PUBLICATIONS

Books:

Russell Pearce, Daniel J. Capra, Bruce A. Green, Renee Knake and Laurel Terry, **PROFESSIONAL RESPONSIBILITY, A CONTEMPORARY APPROACH** (Interactive Casebooks) (West 2nd ed. 2013)

Laurel S. Terry, **THE REVISED HANDBOOK ABOUT THE GATS GENERAL AGREEMENT ON TRADE IN SERVICES FOR INTERNATIONAL BAR ASSOCIATION MEMBER BARS** (International Bar Assoc. 2013)

Laurel S. Terry and Aims C. Coney, Jr., Thomas G. Wilkinson, Jr., eds. **PENNSYLVANIA ETHICS HANDBOOK** (1st ed. 1998, 2000)

Book Chapters:

Laurel S. Terry and John A. Terrill, II, *Ethical Dimensions of Client Due Diligence* in Kevin A. Shepherd, ed. **THE GATEKEEPER INITIATIVE AND THE RISK-BASED APPROACH TO CLIENT DUE DILIGENCE** (ABA 2015)(*forthcoming*)

Laurel S. Terry, *Ch. 12: Globalization and Regulation* Fred Ury and Paul Haskins, eds. **THE RELEVANT LAWYER: REIMAGINING THE FUTURE OF THE LEGAL PROFESSION** 159 (ABA 2015)

Laurel S. Terry, [*Lawyers, Regulation of*](#) in James Wright Ed., 13 INTERNATIONAL ENCYCLOPEDIA OF THE SOCIAL AND BEHAVIORAL SCIENCES 619-627 (2nd ed. 2015)(Elsevier Ltd. Oxford)

Erica Moeser and Laurel Terry, *Legal Services in the United States* in Aik Hoe Lim and Bart De Meester (editors), DOMESTIC REGULATION AND SERVICES TRADE: PUTTING PRINCIPLES INTO PRACTICE 129 (Cambridge University Press 2014)

Laurel S. Terry, *The Revised CCBE Code of Conduct* in Roger Goebel and Mary Daly, RIGHTS, LIABILITY AND ETHICS IN INTERNATIONAL LEGAL PRACTICE (2nd ed. 2004)

Laurel S. Terry, [*The Work of the ABA Commission on Multidisciplinary Practice*](#), Ch. 2 in Stephen J. McGarry, MULTIDISCIPLINARY PRACTICES AND PARTNERSHIPS: LAWYERS, CONSULTANTS AND CLIENTS (Law Journal Press 2002)

Laurel S. Terry, [*An "Issue Checklist" for the ABA Commission on Multidisciplinary Practice*](#), reprinted as Appendix 2 in Gary A. Munneke and Ann L. MacNaughton, eds., MULTIDISCIPLINARY PRACTICE: STAYING COMPETITIVE AND ADAPTING TO CHANGE (ABA 2001)

Laurel S. Terry, [*A Survey of Legal Ethics Education in Law Schools*](#) in LEGAL ETHICS IN ACADEMIA, Chap. 5 (Penn. Academy of Science 1999)

Laurel S. Terry & Clasina B. Houtman Mahoney, [*What If . . . ? The Consequences of Court Invalidation of Lawyer-Accountant Multidisciplinary Partnership Bans*](#) in PRIVATE INVESTMENTS ABROAD-PROBLEMS & SOLUTIONS IN INTERNATIONAL BUSINESS IN 1998, Chap. 7 (Matthew Bender 1999)

Articles:

Laurel S. Terry and Carole Silver, [*Transnational Legal Practice \[2014\]*](#), 49 ABA/SIL (n.s.) 413 (2015)

Laurel S. Terry, [*Legal Profession Efforts to Combat Money Laundering & Terrorist Financing*](#), New York Law School Symposium on Combating Threats to the International Financial System: The Financial Action Task Force, 59 N. Y. L. S. L. Rev. 487 (2014/15)

Laurel S. Terry, [*Admitting Foreign-Trained Lawyers in States Other than New York: Why it Matters*](#), 83(4) BAR EXAMINER 38 (Dec. 2014)

Laurel S. Terry, [*Globalization and the ABA Commission on Ethics 20/20: Reflections on Missed Opportunities and the Road Not Taken*](#), 43 Hofstra L. Rev. 95 (2014)

Laurel S. Terry, [*Putting the Legal Profession's Monopoly on the Practice of Law in a Global Context*](#), 82 Fordham L. Rev. 2903 (2014)

Laurel S. Terry, [*Reflections on Lawyer Mobility, Accountability, and Regulatory Systems: Has the Time Come to Talk About the Elephant in the Room?*](#) 16 Legal Ethics 284 (2013) [this is the

draft article before it went through the editorial process; the copyright agreement prohibits me from posting the final draft]

Laurel S. Terry, [*Transnational Legal Practice \(International\) \[2010-2012\]*](#), 47 Int'l L. 485 (2013)

Laurel S. Terry, [*Transnational Legal Practice \(United States\) \[2010-2012\]*](#), 47 Int'l L. 499

Laurel S. Terry, [*Trends in Global and Canadian Lawyer Regulation*](#), 76 Saskatchewan L. Rev. 145 (2013)

Laurel S. Terry, [*Preserving the Rule of Law in the 21st Century: The Importance of Infrastructure and the Need to Create a Global Lawyer Regulatory Umbrella Organization*](#), 2012 Mich. St. L. Rev. 735

Laurel S. Terry, Tahlia Gordon, and Steve Mark, [*Regulatory Objectives for the Legal Profession*](#), 80 Fordham L. Rev. 2685 (2012)

Laurel S. Terry, Tahlia Gordon, and Steve Mark, [*Trends and Challenges in Lawyer Regulation: The Impact of Globalization and Technology*](#), 80 Fordham L. Rev. 2661 (2012)

Laurel S. Terry, [*International Initiatives That Facilitate Global Mobility in Higher Education*](#), 2011 Mich. St. L. Rev. 305 [Symposium]

Laurel S. Terry, [*An Introduction to the Financial Action Task Force and its 2008 Lawyer Guidance*](#), 2010 J. Prof. Law. 3

Laurel S. Terry, [*From GATS to APEC: The Impact of Trade Agreements on Legal Services*](#), 43 Akron L. Rev. 875 (2010)[Symposium]

Laurel S. Terry, Carole Silver, Ellyn Rosen, [*Transnational Legal Practice: 2009 Year-in-Review*](#), 44 Int'l L. 563 (2010)

Laurel S. Terry, Carole Silver, Ellyn Rosen, Carol A. Needham, Jennifer Haworth McCandless, Robert E. Lutz, and Peter D. Ehrenhaft, [*Transnational Legal Practice: 2008 Year-in-Review*](#), 43 Int'l L. 943(2009)

Laurel S. Terry, [*The European Commission Project Regarding Competition in Professional Services*](#), 29 Northwestern J. Int'l L. & Bus. 1 (2009)

Laurel S. Terry, Carole Silver, Ellyn Rosen, Carol Needham, Robert E. Lutz, Peter D. Ehrenhaft, [*Transnational Legal Practice: 2006-07 Year-in-Review*](#), 42 Int'l L. 833 (2008)

Laurel Terry, [*The Future Regulation of the Legal Profession: The Impact of Treating the Legal Profession as "Service Providers"*](#), 2008 J. Professional Lawyer 189 (2008) [ABA Canons Centennial Symposium]

Laurel S. Terry, [*The Legal World is Flat: Globalization and its Effect on Lawyers Practicing in Non-Global Law Firms*](#), 28 Northwestern J. Int'l L. & Bus. 527 (2008) [Symposium]

Laurel S. Terry, [*The Bologna Process and its Impact in Europe: Much More than Degree Changes*](#), 41 Vanderbilt J. Transnat'l L. 107 (2008)

Laurel S. Terry, [*The Bologna Process and its Implications for U.S. Legal Education*](#), 57 J. Legal Ed. 237 (2007)

Laurel S. Terry, [*A "How To" Guide for Incorporating Global and Comparative Perspectives into the Required Professional Responsibility Course*](#), 51 St. Louis U. L. J. 1135 (2007) [Symposium]

Laurel S. Terry, [*The GATS and Legal Services in Limerick*](#), 15 Michigan St. J. Int'l L. 635 (2007)[Symposium]

Laurel S. Terry, [*Living with the Bologna Process: Recommendations to the German Legal Education Community from a U.S. Perspective*](#), 7 German Law Journal 893 (2006)

Laurel S. Terry, [*U.S. Legal Ethics: The Coming of Age of Global and Comparative Perspectives*](#), 4 Washington University 4 Wash. U. Global Studies L. Rev. 463 (2005)[Symposium]

Laurel S. Terry, [*Lawyers, GATS, and the WTO Accountancy Disciplines: The History of the WTO's Consultation, the IBA GATS Forum and the September 2003 IBA Resolutions*](#), 22 Penn State Int'l L. Rev 695 (2004)

Laurel S. Terry, [*But What Will the WTO Disciplines Apply To? Distinguishing Among Market Access, National Treatment and Article VI:4 Measures When Applying the GATS to Legal Services*](#), 2003 Symposium Issue, The Professional Lawyer 83 (2004)

Laurel S. Terry, [*MDPs, "Spinning," and Wouters v. Nova*](#), 52 Case Western Law R. 867 (2002)[Symposium]

Laurel S. Terry, [*GATS' Applicability to Transnational Lawyering and its Potential Impact on U.S. State Regulation of Lawyers*](#), 34 Vanderbilt J. Transnat'l L.989 (2001) as revised 35 Vanderbilt J. Transnat'l L. 1387 (2002) [Symposium]

Martin Henssler and Laurel S. Terry, [*Lawyers Without Frontiers - A View From Germany*](#), 19 Dickinson J. Int'l L. 269 (2001)

Laurel S. Terry, [*A Challenge to the ABA and the U.S. Legal Profession to Monitor the GATS 2000 Negotiations: Why You Should Care*](#), Symposium Issue of *The Professional Lawyer* 63 (2001)

Laurel S. Terry, [*German MDPs: Lessons to Learn*](#), 84 Minn. L. Rev. 1547 (2000) [Symposium]

Laurel S. Terry, [*A Primer on MDPs: Should the “No” Rule Become a New Rule?*](#), 72 Temple L. Rev. 869 (1999) [Symposium]

Laurel S. Terry, [*An Introduction to the Paris Forum on Transnational Practice for the Legal Profession*](#), 18 Dickinson Journal of International Law 1 (1999)

Laurel S. Terry, [*A Case Study of the Hybrid Model for Facilitating Cross-Border Legal Practice: The Agreement Between the American Bar Association and the Brussels Bars*](#), 21 Fordham Int'l L.J. 1382 (1998)[Symposium]

Laurel S. Terry, [*Taking Kronman and Glendon One Step Further: In Celebration of Professional Schools*](#), 100 Dick. L. Rev. 647 (1996)

Laurel S. Terry, [*An Introduction to the European Community's Legal Ethics Code Part II: Applying the CCBE Code of Conduct*](#), 7 Georgetown J. of Legal Ethics 345 (1993)

Laurel S. Terry, [*An Introduction to the European Community's Legal Ethics Code Part I: An Analysis of the CCBE Code of Conduct*](#), 7 Georgetown J. of Legal Ethics 1 (1993)

Laurel S. Terry, [*Ethical Pitfalls and Malpractice Consequences of Law Firm Breakups*](#), 61 Temple L. Rev. 1055 (1988)

Essays and Proceedings:

Laurel S. Terry, [*Why Your Jurisdiction Should Consider Jumping On The Regulatory Objectives Bandwagon*](#), 22(1) Prof. L. (Dec. 2013)[online only]

Laurel S. Terry, [*Creating an International Network of Lawyer Regulators: The 2012 International Conference of Legal Regulators*](#), 82(2) Bar Examiner 18 (June 2013)

Laurel S. Terry, *Understanding the Economic Rationale for Legal Services Regulation: The Importance of Interdisciplinary Dialogue* in Legal Services Board, [*Understanding the Economic Rationale for Legal Services Regulation - a Collection of Essays*](#) 11 (March 2011)

Laurel S. Terry, [*Introductory Note to the European Court of Justice's Decision in the Axzo Nobel EU Attorney-Client Privilege Case*](#), 50 I.L.M. 1 (2011)

[*Remarks Given at 2009 Scholarship Luncheon and Awards Ceremony on the Dedication of a Portrait in Honor of Professor Christine H. Kellett and in Celebration of the 175th Anniversary of the Dickinson School of Law October 24, 2009*](#), 114 Penn St. L. Rev. 693, 696 (2009)

Laurel S. Terry, [*In Memoriam: Dean Mary C. Daly*](#), 83 St. John's L. Rev 1, 34 (2009)

Laurel S. Terry, *Ethics for Lawyers in International Tribunals: Proposals for Reform* in American Society of International Law, Proceedings of the 103rd ASIL Annual Meeting (March

2009), Panel 30e: CHALLENGES OF TRANSNATIONAL LEGAL PRACTICE: ADVOCACY AND ETHICS (2010)

Laurel S. Terry, [*Foreword: 2008 Global Legal Practice Symposium*](#), 27 Penn St. Int'l L. Rev. 269 (2008)

Laurel S. Terry, [*Current Developments Regarding the GATS and Legal Services: The Suspension of the Doha Round, "Disciplines" Developments, and Other Issues*](#), 76 The Bar Examiner 27 (Feb. 2007)

Laurel S. Terry, [*Current Developments Regarding the GATS and Legal Services: The Hong Kong Ministerial Conference and the Australian Disciplines Paper*](#), 75 The Bar Examiner 26 (Feb. 2006)

Laurel S. Terry, [*The GATS and Legal Services: The Resumed GATS Negotiations Trigger U.S. and Other Activity*](#), 75 The Bar Examiner 43 (Feb. 2005)

Laurel S. Terry, [*Further Developments Regarding the GATS and Legal Services: Extending the Accountancy Disciplines to Lawyers*](#), The Bar Examiner 14 (Aug. 2004)

Laurel S. Terry, [*Foreword to Global Legal Practice Symposium*](#), 22 Penn State Int'l L. Rev. 527 (2004)

Laurel S. Terry, [*Current Developments Regarding the GATS and Legal Services: The Cancun Ministerial GATS Negotiations*](#), The Bar Examiner 38 (Feb. 2004)

Robert E. Lutz, Philip T. von Mehren, Laurel S. Terry, Peter Ehrenhaft, and Carole Silver, *Transnational Legal Practice: Cross-Border Legal Services: 2002 Year-in-Review*, 36 International Lawyer 987 (2003)

Laurel S. Terry, [*Latest Developments About the GATS and Legal Services*](#), The Bar Examiner 27 (Aug. 2003)

Laurel S. Terry, [*The GATS, Foreign Lawyers and Two Recent Developments: Could Your State's Actions Affect U.S. Trade Policy?*](#) The Bar Examiner 20 (Nov. 2002)

Laurel S. Terry, [*GATS, Legal Services and Bar Examiners: Why Should You Care?*](#), The Bar Examiner 25 (May 2002)

Laurel S. Terry, [*MDPs: Reflections From the US Perspective*](#), 8 Int'l J. Legal Profession 151 (2001)

Laurel S. Terry, [*The Right to Exercise the Profession of a Lawyer in Europe: Conflicts and Convergence in the Ethical Regulation of Lawyers*](#), in PROCEEDINGS OF THE THIRD JOINT CONFERENCE OF THE AMERICAN SOCIETY OF INTERNATIONAL LAW AND THE NEDERLANDSE VERENIGING VOOR INTERNATIONAAL RECHT 431 (T.M.C. Asser Institute 1995)

Laurel S. Terry, [*Lawyers Around the World: Understanding Our Commonalities and Respecting our Differences*](#) in RECHT IN ÖSTERREICH UND EUROPA: FESTSCHRIFT KARL HEMPEL ZUM 60. GEBURTSTAG 286 (1997)

Laurel S. Terry, [*Pennsylvania Adopts Ancillary Business Rule*](#), 8 Prof. Lawyer 10 (1996)

Laurel S. Terry, [*Law Firms for Sale. . . The Rules Are Changing*](#), Penn. Lawyer 7 (June, 1990)

E-Publications:

JOTWELL Reviews

Laurel Terry, [*Something's Afoot and it's Time to Pay Attention: Thinking About Lawyer Regulation in a New Way*](#), JOTWELL (June 23, 2015)

Laurel S. Terry, [*Forewarned is Forearmed: Anticipating Big Changes for the Legal Profession*](#), JOTWELL (July 7, 2014)

Laurel S. Terry, [*"Creative Destruction" and the Legal Services & Legal Education Markets*](#), JOTWELL (June 5, 2013)

Laurel S. Terry, [*Regulation and Theory: What Does Reality Have To Do With It?*](#), JOTWELL (April 2, 2012)

Laurel S. Terry, [*Academics Making a Difference: Prosecutor Disclosure Obligations in Criminal Cases*](#), JOTWELL (March 24, 2011)

Other E-Publications

Laurel S. Terry, Map Showing "[Association](#)" of U.S. Law Firms with Foreign Lawyers

Laurel S. Terry, State Implementation of [Foreign Lawyer Admission Rules](#) (originally prepared for the Jan. 2014 CCJ Midyear Meeting; now updated regularly]

Laurel S. Terry, [*Summary of Statistics of Bar Exam Applicants Educated Outside the US 1992-2013: It's Not Just About New York and California*](#) (April 4, 2014)

Laurel S. Terry, [Table of Contents of Materials](#) Related to Foreign Lawyer Admission Rules (from a 2015 NCBE presentation)

Laurel S. Terry, Table of Contents of Material related to [Global Regulatory Innovation](#) (from a 2014 presentation at the 40th National Conference on Professional Responsibility)

Laurel S. Terry, [*Codes of Conduct for International Tribunals and Arbitration*](#) [prepared for Panel Session on *Challenges of Transnational Legal Practice: Advocacy and Ethics* at the

American Society of International Law 103rd Annual Meeting, March 27, 2009, Washington, DC]

[Materials Submitted to the Technical subgroup \(TSG\) of the Expert Group on International Economic and Social Classifications](#) by Prof. Laurel S. Terry, representing the International Bar Association, Oct. 18, 2004 (191 page pdf file collecting classification information for legal services)

Materials Submitted to the [World Trade Organization Workshop on Domestic Regulation](#), March 29, 2004 (on behalf of the International Bar Association)

[Testimony of Laurel S. Terry to the U.S. Trade Representative Regarding the GATS Negotiations](#) (Oct. 2002)

Primary Contributor, [Chapter V: Legal Ethics and Transnational Legal Practice pp. 91-101 in ABA CEELI Concept Paper Series: Professional Legal Ethics: A Comparative Perspective, \(Maya Goldstein Bolocan, ed., 2002\)](#)

[Crossing-the-Bar E--Interview with Laurel S. Terry](#) [about Global Multijurisdictional Practice], partially reprinted in Stephen Gillers and Roy D. Simon, REGULATION OF LAWYERS: STATUTES AND STANDARDS 2003-2005

Laurel S. Terry, [Submissions to the ABA Commission on Multijurisdictional Practice](#), May 2001 (last items on page)

Laurel S. Terry, [Submissions to the ABA Commission on Multidisciplinary Partnerships](#), March 1999 (last items)

Laurel S. Terry, [Initial Comments](#) and [Follow-up Comments to the ABA Commission on Ethics 20/20](#), October 2010 and June 2011

SELECTED PRESENTATIONS:

[Many of these presentation slides are available at
<http://www.personal.psu.edu/faculty/l/s/lst3/presentations.htm>]

Laurel S. Terry and Camille C. Marion, *Dickinson Law's New Curriculum and its Focus on Student Outcomes*, 4th Annual Educating Tomorrow's Lawyers Conference (Denver, Oct. 1, 2015)

Laurel S. Terry, *International Mobility in Global Legal Markets*, International Institute of Law Associate Chief Executives (IILACE) Annual Conference 2015 (Washington, D.C. Sept. 12, 2015)

Laurel S. Terry, *What Can the U.S. Expect from the World?*, National Organization of Bar Counsel Annual Meeting (Chicago, July 29, 2015)

Laurel S. Terry, *What Can the World Expect from the U.S.?*, International Conference of Legal Regulators (Toronto, July 28, 2015)

Panelist, *The Future of Legal Regulation in an Ever Expanding Universe of Legal Services*, International Conference of Legal Regulators (Toronto, July 28, 2015)

Laurel S. Terry, *Admitting Foreign Lawyers*, National Conference of Bar Examiners Annual Bar Admissions Conference (Chicago, May 2, 2015)

Laurel S. Terry, *The Changing Regulation of International Lawyers*, ABA Section of International Law (D.C., April 30, 2015)

Laurel S. Terry, *Innovations in Conduct Regulation*, Canadian Bar Association & Federation of Law Societies of Canada's Second Annual Canadian Ethics Conference (Toronto, March 6, 2015)

Laurel S. Terry, *Globalization: What's a State Bar To Do?*, National Conference of Bar Presidents (Houston, Feb. 6, 2015) (includes information about TTIP)

Laurel S. Terry, *T-TIP: Implications and Opportunities for Law Firms*, Large Law Firm General Counsel Roundtable (Atlanta, Jan. 16, 2015) and for the International Trade in Legal Services Committee of the Association of the Bar of the City of New York (Nov. 19, 2014)

Laurel S. Terry, *Entity-Based & Compliance Regulation*, Law Society of Upper Canada Presentation to the Professional Regulation & Paralegal Committees (Toronto, Sept. 11, 2014)

Laurel S. Terry, *An Introduction to the T-TIP Negotiations & Legal Services*, EU-US LEGAL SERVICES ROUNDTABLE (Boston, Aug. 9, 2014)

Moderator, *Plenary Session #1: Regulatory Innovation in England and Wales, Canada, and Australia: What's in it for Us?*, ABA Center for Professional Responsibility 40th Annual National Conference on Professional Responsibility (Long Beach, May 29, 2014)

Laurel S. Terry, *Regulating Lawyers in a Global Arena*, Southeastern Workshop on the EU/US Free Trade Agreement Sponsored by the State Bar of Georgia (Atlanta, May 16, 2014)

Panelist, *Ethical Problems in Appellate Practice*, Third Circuit Judicial Conference (Hershey, May 9, 2014)

Laurel S. Terry, *Admitting Foreign-Trained Lawyers*, National Conference of Bar Examiners Annual Bar Admissions Conference (Seattle, May 3, 2014)

Laurel S. Terry, *FATF Implementation & US Lawyers* at the Symposium on Combating Threats to the International Financial System: The Financial Action Task Force (New York, April 25, 2014)

Laurel S. Terry, *Howard Lichtenstein Distinguished Professorship in Legal Ethics Lecture: Regulatory Objectives for the Legal Profession*, Hofstra Law School (Feb. 12, 2014)

Laurel S. Terry, *Globalization & the 20/20 Commission: Missed Opportunities and the Road Not Taken*, Ethics Scholars' Roundtable (New York City, Feb. 11, 2014)

Laurel S. Terry, *Globalization, Legal Practice and Legal Education*, University of Nebraska College of Law Big 10 Faculty Colloquium, Lincoln, NE (Jan. 31, 2014)

Laurel S. Terry, *Regulating Lawyers in a Global Arena*, Conference of Chief Justices Midyear Meeting, Sea Island, Georgia (Jan. 28, 2014)

Laurel S. Terry, *The Lawyer Monopoly in a Global Context*, Fordham Law School Colloquium on The Legal Profession's Monopoly on the Practice of Law, New York City, Oct. 18, 2013

Laurel S. Terry, *Preparing for the Future – Changes in Structures, Technology and Regulation: Regulation Commentator*, IBA BIC Showcase, Harvard Law School, Oct. 9, 2013

Laurel S. Terry, *ABS Developments in a Global Context*, Law Society of Upper Canada ABS Symposium, Toronto, Oct. 4, 2013

Panelist, *The New Ethical Terrain of Global Legal Services*, Showcase Panel, ABA Annual Meeting, San Francisco, (Aug. 9, 2013)

Speaker, ABA Section of International Law Transnational Legal Practice, *BRICS IN THE WALL Webinar (Brazil)*, Feb. 27, 2013

Laurel S. Terry, *Trends in Canadian & Global Regulation*, Delivered as the Fifth Gertler Family Lectureship in Law Honouring the Robert McKercher Family, University of Saskatchewan, January 15, 2013, Saskatoon

Laurel S. Terry, *Global Trends in Lawyer Regulation*, University of the Pacific, McGeorge School of Law, January 10, 2013, Sacramento (presentation to the faculty)

Laurel S. Terry, *Building a Global Network for Lawyer Regulators (and why it matters)*, McGeorge School of Law *Ethics Across the Professions* Presentation, Jan. 9, 2013, Sacramento

Laurel S. Terry, *Where Do We Go From Here?*, [First] International Conference of Legal Regulators, Sept. 28, 2012, London (conference sponsored by the UK Solicitors Regulation Authority)

Panelist, *Global is Local*, National Conference of Bar Presidents Annual Meeting (August 3, 2012, Chicago)

Laurel S. Terry, *The Necessity of, and Logistics Involved In, Building a Global Umbrella Organization for Lawyer Regulators*, International Legal Ethics Conference V (July 13, 2012, Banff, Canada)

Panelist, *LawWithoutWalls*, International Legal Ethics Conference V(July 13, 2012, Banff, Canada)(addressing the topic of *Regulation of the Global Legal Marketplace*)

Laurel S. Terry, *Globalization Comes to Main Street*, National Conference Bar Examines Annual Bar Admissions Conference, April 20, 2012, Savannah

Laurel S. Terry, *Money Laundering/Counter Terrorism Financing*, National Organization of Bar Counsel, Feb. 3, 2012, New Orleans

Laurel S. Terry, *Globalization, Legal Practice, & Education*, AALS Workshop on the Future of Legal Education and the Future of the Profession, Jan. 5, 2012, Washington, D.C

Presenter, *Adopting Regulatory Objectives for the Legal Profession*, Fordham Law School Program on Globalization and the Legal Profession, New York City, Oct. 21-22, 2011

Session Leader, *What's Wrong (and Not So Wrong) with Law*, Law Without Walls Kickoff, Jan. 15, 2012, St. Gallen, Switzerland

Laurel S. Terry, *Infrastructure, the Rule of Law, and the Need for a Global Umbrella Organization for Lawyer Regulators*, Symposium on Lawyers as Conservators of the Rule of Law, Michigan State University College of Law, Sept. 9, 2011, East Lansing, Michigan

Panelist, *Lawyer Mobility in a Globalizing World*, Association of Professional Responsibility Lawyers Annual Meeting, Toronto, August 5, 2011

Laurel S. Terry, *Ethics 20/20 and Conflicts of Law* (panel presenter and moderator) 37th National Conference on Professional Responsibility, Memphis, June 3, 2011

Laurel S. Terry, *Introducing the Project of Worth by Wu Dan and Liz Rieser-Murphy*, Law Without Walls ConPosium, Miami, April 9, 2011

Laurel S. Terry, *The 2007 UK Legal Services Act*, National Organization of Bar Counsel Midyear Meeting, Atlanta, Feb. 11, 2011

Laurel S. Terry and Michele DeStefano Beardslee, *Utilizing Old Ideas in New Places - Examples of POWs [Projects of Worth]*, Law Without Walls, Jan. 26, 2011

Laurel S. Terry, *International Practice of Law and Regulation of Attorney Practice*, Conference of Chief Justices, Midyear Meeting, Jan. 23, 2011 Washington, D.C.

Laurel S. Terry, *Law Without Walls: Trends in Global Lawyer Regulation* (Jan. 19, 2011)

Laurel S. Terry, *International Initiatives Relevant to Transnational and Cross-Border Higher Education*, Association of American Law Schools' Annual Meeting 2011, San Francisco, Jan. 6, 2011

Laurel S. Terry, *A Model for International Choice of Law and Coordination of Attorney Regulation*, IV International Legal Ethics Conference, Stanford Law School, July 17, 2010
[NOTE: In October 2010, Professors Terry and Rogers revised the proposal contained in this talk. Their revised proposal is available in ABA 20/20 Commission's cross border [paper](#).]

Laurel S. Terry, *Transformative Law: The Impact of International Law on Lawyer Regulation: A Case Study Focusing on the Financial Action Task Force (FATF) and its 2008 Lawyer Guidance*, AALS Annual Meeting, New Orleans, Jan. 8, 2010

Laurel S. Terry, *The Supreme Court and the Law of Lawyering: Mere Coincidence or Something More?*, AALS Annual Meeting, New Orleans, Jan. 7, 2010

Laurel S. Terry, *From GATS to APEC: The Impact of International Trade Agreements on Lawyer Regulation*, Miller-Becker Institute Inaugural Symposium, Akron, Oct. 9, 2009

Laurel S. Terry, *Regulation of Legal Systems and Lawyers*, Harvard-Oxford-Jindal Globalization of the Legal Profession Programme, Oxford, Sept. 12, 2009

Introduction to Recent Global Developments, The Future is Here: Globalization and the Regulation of the Legal Profession, Conference for the Conference of Chief Justices, Chicago, May 27, 2009

Foreign Lawyer Recognition, National Conference of Bar Examiners Annual Bar Admissions Conference, Plenary: Trends in International Practice/Testing and Regulation of U.S. Lawyers, Baltimore, April 24, 2009

Panelist, *Challenges of Transnational Legal Practice: Advocacy and Ethics* at the American Society of International Law 103rd Annual Meeting, March 27, 2009, Washington, DC

Global Innovation and the Shifting Regulatory Environment: Developments Beyond the GATS, ASIL/Harvard Law School Conference on Globalization of the Legal Profession, Cambridge, Nov. 21, 2008

Presenter, *Facing a Transformed Global Legal Landscape: An Introduction to the UK Legal Services Act*, Am. Law. Media Law Firm Leaders' Forum, New York, Oct. 22, 2008

Panelist, *2008 ABA Centennial Celebration of the ABA Canons of Professional Ethics*, New York, August 8, 2008

Should NOBC Members Use Rule 5.1 More Proactively? National Association of Bar Counsel, New York, August 9, 2008

Skills Transfer in Developing Jurisdictions, Third Annual IBA Bar Leaders' Conference, Amsterdam, May 14, 2008

Panelist, *Legal Services Reform in the United Kingdom: What Does It Mean for Firms with a Foot on Both Sides of the Pond?* Association of Professional Responsibility Lawyers Meeting, Amsterdam, May 7, 2008

Panelist, *At the Intersection of Legal Ethics and Globalization: International Conflicts of Law in Lawyer Regulation*, Association of Professional Responsibility Lawyers Meeting, Amsterdam, May 6, 2008

University of California Berkeley School of Law Institute for Global Challenges and the Law, *International Out-Sourcing and the Legal Profession*, April 28, 2008

Panelist, Georgetown University Law Center Conference, *Symposium on The Future of the Global Law Firm*, April 17, 2008

Panelist, *Third-Party Equity Holdings in Law Firms: An Inevitable Response to Globalization or an Infeasible Ethical Morass?*, ABA Section of International Law, New York, April 4, 2008

New York State Bar Association Presidential Summit, *Providing Legal Services in a Globalized World: Radical Change, Opportunity or Both?* Jan. 30, 2008

Panelist, *North American Cross-Border Practice and the Law Schools*, Association of American Law Schools Annual Meeting, New York, Jan. 7, 2008

Presenter, *U.S.-EU Summit*, ABA Annual Meeting, San Francisco, August 2007

Panelist, *Barriers to International Legal Practice?* LeClerc, Wallace and Lacavera, ABA Section of International Law Spring Meeting, Washington, D.C., May 4, 2007

Presentation, *The U.S. MJP Situation and Other Recent Rule Changes*, International Institute of Law Association Chief Executives (IILACE) Annual Meeting, New York, August 18, 2006

Presentation, *WTO Update and the IBA's Draft GATS Resolution*, 1st Annual Bar Leaders Conference, International Bar Association, London, May 26, 2006

Panelist, *How the Bologna Process Impacts on Transatlantic Academic Exchanges*, 52th Annual Berlin Seminar for Fulbright Scholars, March 6, 2006, Berlin

Presentation, *American Lawyers*, Universität zu Köln Ringvorlesung: Einführung in den Anwaltsberuf, Cologne, Germany, Dec. 6, 2005

Panelist, *The Impact of Globalization on the Regulation of Law Practice*, Going Global Conference - Addressing Globalization Challenges in Legal Services, sponsored by Hildebrandt, Inc. and the Center for the Study of Globalization, George Washington University, Oct. 6, 2005

Panelist, *The Changing Legal Profession, Culture, Sociology, Economics, Globalization, Demographics*, AALS Midyear Meeting: Workshop on Professional Responsibility, June 2005

Presentation, *GATS and Legal Services*, Georgetown University School of Law, Faculty Workshop on Transnational Legal Issues, Washington, D.C., March 3, 2005

Presentation, *GATS & Multijurisdictional Practice*, Illinois State Bar GATS Committee, Chicago, June 3, 2005

Presentation, *A Conversation and GATS and MJP*, Connecticut Bar Association, Hartford, May 12, 2005

Presentation, *Legal Ethics and Professional Responsibility in a Global Context*, Institute for Advanced Legal Studies, London, Jan. 13, 2005

Speaker (representing the IBA), Technical Subgroup of the Expert Group on International Economic and Social Classifications, United Nations Statistics Division Oct. 18, 2004

Speaker, ABA Standing Committee on Professional Discipline, Chicago, June 4, 2005

Speaker, *GATS and Multijurisdictional Practice*, General Counsel Committee, National Center for State Courts, Washington, D.C., May 10, 2005

Presenter, *Regulating Multijurisdictional Practice: Back to Basics*, Annual Meeting of the National Conference of Bar Examiners, Seattle, April 9, 2005

EU Legal Education and Practice, AALS Annual Meeting, San Francisco, January 6, 2005

Legal Ethics and Professional Responsibility in a Global Context, American Society of Comparative Law, Washington University School of Law and St. Louis University School of Law Conference: Lawyers and Jurists in the 21st Century, Nov. 12, 2004

Legal Services and Domestic Regulation – the Views of the International Bar Association, World Trade Organization Workshop on Domestic Regulation, Geneva, March 29, 2004

The ABA Ethics 2000 Commission and its Effect in Pennsylvania, Faculty Development Lunch, Penn State Dickinson School of Law, Feb. 27, 2004

Panelist, *How Far Should the Camel's Nose be Allowed in the Tent: The Increasing Federalization of Lawyer Regulation*, Midyear Meeting, National Conference of Bar Presidents, National Association of Bar Executives, and National Conference of Bar Foundations, San Antonio, Feb. 7, 2004

GATS and Legal Services, Institute for Advanced Legal Studies, London, Jan. 12, 2004

Distinguishing Among Market Access, National Treatment and Article VI:4 Measures When Applying the GATS to Legal Services, Delaware Valley International Law Day, Philadelphia, Nov. 1, 2003

Lawyer Regulation and GATS Negotiations, ABA Conference of Center Committees Plenary Program, Chicago, Oct. 18, 2003

Plenary Presentation, *GATS and Lawyer Discipline*, Annual Meeting of the National Organization of Bar Counsel, August 8, 2003, San Francisco, CA

Panelist, *Catch the Wave – The New Rules on Multijurisdictional Practice*, Annual Meeting of the National Conference of Bar Presidents, National Association of Bar Executives, and National Conference of Bar Foundations, San Francisco, August 9, 2003

Regulating the Transnational Lawyer – The State-of-Play of MJP in the US, Joint Presentation of the ABA Center for Professional Responsibility and ABA Section of International Law at the ABA Annual Meeting, San Francisco, August 9, 2003

GATS and Legal Services, Riga Graduate School of Law, June 2003 (law school and legal community invited)

Panelist, *National Identity of Lawyers in Free Provision of Legal Services*, IBA Eastern European Forum Conference, June 2003

Presenter, “Disciplines” Paper, International Bar Association Brussels Forum, May 2003

Speaker and Moderator: *GATS - A New Regulation of Lawyers*, 29th National Conference on Professional Responsibility, May 2003

Commentator, *Transnational Law Practice for US and Foreign Lawyers*, ABA Section of International Law Spring Meeting, May 9, 2003

Speaker, “The WTO and Legal Services”, London Feb. 2003(sponsored by the Law Society of England and Wales and the Lord Chancellor’s Office)

Presenter, *GATS and Legal Services*, Conference of Chief Justices, Midyear Conference, Williamsburg, Jan. 2003

Panelist, *IBA WTO [Educational] Session*, IBA Council and Committee Meeting, Dublin June 2002

Panelist, *Showcase Session: International v. Multinational: The Evolution in Law Firms’ International Strategy*, Business Law International Conference of the IBA, Cancun, October 2001

Panelist, *Multinational, Multidisciplinary: The Evolution of the Large Law Firm*, Law and Society Association and Research Committee on the Sociology of Law, Budapest, July 2001

Panelist, Symposium on Global Legal Practice, Vanderbilt University School of Law, April 2001

Guest lectures on MDPs and GATS at Harvard Law School (Fall 2001), Cornell Law School (Spring 2001)

Panelist, *MDPs: Should Trial Lawyers Care?*, Presidential Showcase Program, ABA Annual Meeting, July 2000

Panelist, *Multidisciplinary Practice: Curse, Cure or Tempest in a Teapot*, Am. Intellectual Property Law Assoc. May 2000

Panelist, *Der Beruf des Anwalts im Wandel*, Rheinischer Internationaler Juristenverein e.V., Brussels, May 2000

Panelist, *Symposium: The Future of the Legal Profession*, University of Minnesota School of Law, February 2000

Panelist, *Transnational Legal Practice: Regulatory Hurdles*, Association of American Law Schools Annual Meeting, January 2000

Panelist, *The Phyllis W. Beck Chair in Law Symposium: New Roles, No Rules: Redefining Lawyers' Work*, Temple University Beasley Law School, Nov. 1999

Panelist, *Multidisciplinary Practice*, 25th ABA National Conference on Professional Responsibility, June 1999

MDPs in a Global Context, University of Groningen, Netherlands, June 1999

Globalization of Lawyers, Institut für Anwaltsrecht an der Ludwig-Maximilians- Universität, Munich Germany, June 1999

Globalisation in Legal Services, Jean Monnet Lehrstuhl für Europarecht Lecture Series, Bremen Germany, May 1999

Current Developments in Legal Ethics in the USA, Institut für Anwaltsrecht, University of Cologne Germany, Jan. 1999

Globalization of Lawyers & MDPS, German-American Lawyers Association, lectured in nine German cities, December 1998-June 1999

Panelist, *Legal Ethics in International Business Transactions*, ABA Annual Meeting, Aug. 1997

Panelist, *The Ethical Implications of the Globalization of the Legal Profession: A Challenge to the Teaching of Professional Responsibility and International Business Law*, Assoc. of American Law Schools Annual Meeting, Jan. 1997

Panelist, *Providing Legal Services Across Borders - Challenges For North American Lawyers and Lessons from European Experience*, AALS Annual Meeting, January 1996

Panelist, *The Right to Exercise the Profession of a Lawyer in Europe*, Third Joint Conference of the American Society of International Law and the Nederlandse Vereniging voor Internationaal Recht, The Hague, July 1995

Panelist, *Ethics in International Practice: It's a Small, Small World*, American Bar Assoc. 21st National Conference on Professional Responsibility, June 1995

Panelist, *Conflicts, Confidences & Ethical Issues in the European Union*, Int'l Law Section of The State Bar of California, July 1994

MEDIA HIGHLIGHTS

- Quoted, *inter alia*, in the ABA Journal (e.g. in the Nov. 2011 Globalization cover story, and the Oct. 2011 FATF story); the American Lawyer (e.g., in the Feb. 2013 FATF story); the New York Times, Room for Debate (about alternative litigation financing); the Wall Street Journal (on GATS); and the Gazette (published by the Law Society of Upper Canada)(e.g. Spring 2013 story on globalization). Additional quotes appear in the ABA-BNA Lawyers Manual on Professional Conduct and elsewhere.

COURSES TAUGHT

- **Recurring Courses:** Practicing Law in a Global World: Contexts and Competencies; Legal Ethics (>20 years); Seminar on Globalization and the Legal Profession (>20 years)
- **Have Also Taught:** Civil Procedure (>20 years); Trial Advocacy (>15 years); Property; Contracts; and Federal Courts

UNIVERSITY & LAW SCHOOL SERVICE HIGHLIGHTS

- I have served as the elected chair of the faculty, the elected chair of the law school's Promotion & Tenure Committee; the elected representative to the University's Graduate Council; and on various committees including the Appointments, Curriculum, Judicial Clerkship, and Faculty Rights & Responsibilities Committees. I have served on several university-wide international outreach committees

MISCELLANEOUS

- Founder's Award, Northwest Women's Law Center
- Bar Admissions: California (active); Oregon (inactive); Washington (inactive)
- Married with one son