

## LAUREL S. TERRY

[Abbreviated CV](#) (Full CV available [here](#)\*)

Harvey A. Feldman Distinguished Faculty  
Scholar and Professor of Law  
Penn State's [Dickinson Law](#)  
150 S. College St.  
Carlisle, PA 17013

Phone: (717) 240-5262  
Email: [LTerry@psu.edu](mailto:LTerry@psu.edu)  
Skype Name: laurelterry  
Web: <http://ssrn.com/author=340745>  
<http://www.personal.psu.edu/faculty/l/s/lst3/>  
<https://dickinsonlaw.psu.edu/academics/faculty/resident-faculty/laurel-s-terry>

### CURRENT AFFILIATIONS

**Pennsylvania State University, Dickinson Law** (1985-present)  
**Law Without Walls**, *Thought Leader*, *Subject Matter Expert* & *Mentor* (2011-2016)  
**American Law Institute Member**

### EDUCATION

**UCLA School of Law** (Juris Doctor)  
Honors: Order of the Coif, Ida Stein Memorial Scholarship, UCLA Law Review  
  
**University of California, San Diego** (Bachelor of Arts in Literature - English & Greek)  
Honors: Phi Beta Kappa, Magna Cum Laude, Chancellor's Scholar  
  
**University of St. Andrews, Scotland**, Honours English Program, 1975-1976

### TEACHING

**Current Courses**: Professional Responsibility (>20 years); Globalization and the Legal Profession Seminar (>20 years); Practice Law in a Global World: Contexts & Competencies  
**Have Also Taught**: Civil Procedure (>20 years); Trial Advocacy (>15 years); Property; Contracts; and Federal Courts

### SCHOLARSHIP

**Scholarly Focus**: The vast majority of my scholarship addresses issues related to lawyer regulation, globalization, and the legal profession. Despite the rapid pace of developments, this is an underdeveloped academic field and relatively few academics have a similar scholarly focus. My scholarly goals vary depending on the particular article.

My articles include: 1) "[transparency](#)" [articles](#), designed to bring certain lawyer regulation developments into the public domain for discussion and debate; 2) "[mapping](#)" [articles](#) that examine (often at great length) an important new development that is not widely known; 3) [commentary and "reflection" articles](#); 4) [reform proposals](#); 5) [teaching-related articles](#); and 6) "[outreach](#)" [articles](#). (I have written some [miscellaneous articles](#) that do not fit into any of the categories listed above.) In addition to producing my own scholarship, I have arranged for publication of four global legal practice Symposium issues that included articles about developments that were not widely known.

**Presentation Slides**: My scholarly work product includes detailed presentation slides that provide extensive citations. Most of these slides are posted on my personal website: <http://www.personal.psu.edu/faculty/l/s/lst3/presentations.htm>

---

\* Hot-linked items are also available on my personal webpage: <http://www.personal.psu.edu/faculty/l/s/lst3/>

**Books:** Russell Pearce, Daniel J. Capra, Bruce A. Green, Renee Knake, & Laurel S. Terry, PROFESSIONAL RESPONSIBILITY, A CONTEMPORARY APPROACH (INTERACTIVE CASEBOOKS) (West 2<sup>nd</sup> ed. 2013), Laurel S. Terry, THE REVISED HANDBOOK ABOUT THE GATS GENERAL AGREEMENT ON TRADE IN SERVICES FOR INTERNATIONAL BAR ASSOCIATION MEMBER BARS (International Bar Assoc. 2013); Laurel S. Terry and Aims C. Coney, Jr., Thomas G. Wilkinson, Jr., eds. PENNSYLVANIA ETHICS HANDBOOK (1<sup>st</sup> ed. 1998, 2000).

**Book Chapters:** I have published a number of book chapters, including a chapter entitled “*Legal Services in the United States*” that I co-wrote with Erica Moeser that was published by Cambridge University Press. I was selected to published the entry on “*Lawyers, Regulation of*” in James Wright Ed., INTERNATIONAL ENCYCLOPEDIA OF THE SOCIAL AND BEHAVIORAL SCIENCES 619-627 (2nd ed., 2015)(Oxford: Elsevier). I also wrote the chapter entitled *Globalization and Regulation* in a well-received 2015 book published by the ABA entitled Paul Haskins, ed. THE RELEVANT LAWYER: REIMAGINING THE FUTURE OF THE LEGAL PROFESSION 157 (ABA 2015). I have a chapter entitled *Ethical Dimensions of Client Due Diligence* forthcoming (co-written with Jack Terrill) that is forthcoming in Kevin A. Shepherd, ed. THE GATEKEEPER INITIATIVE AND THE RISK-BASED APPROACH TO CLIENT DUE DILIGENCE (ABA).

**Articles:** My scholarly publications include approximately thirty-five law review articles, fifteen shorter pieces, e-publications, and lengthy documents supporting public policy testimony. These articles appear in the law reviews at Georgetown, Northwestern, Fordham, Vanderbilt, Hofstra, and Minnesota law schools, among others and in journals such as LEGAL ETHICS. They are also available through a broad range of electronic platforms, including [SSRN](#), BePress, the [IBA Anti-MoneyLaundering Forum](#), the American Bar Association (e.g. [here](#) and [here](#)), and on my [personal webpage](#). My articles have been cited in ABA policy initiatives, including the 2015 [proposed](#) ABA Model Rule on Regulatory Objectives.

## SERVICE

### **International, National, and State Organizations Involved in Lawyer Regulation:**

I am a long-time member of the International Bar Association’s International Trade in Legal Services Committee and have worked on, and have written about, the IBA Resolutions cited in the World Trade Organization’s Legal Services Sectoral Reports. I was a member of the ILA Working Group that drafted [The Hague Principles on Ethical Standards for Counsel Appearing before International Courts and Tribunals](#). I have been active on committees of the [International Association of Legal Ethics](#) and the [International Conference of Legal Regulators](#).

Domestically, I have served on ABA Committees related to the GATS and to all three stages of lawyer regulation (legal education and bar admissions, ethics rules, and lawyer discipline). I have served as Chair of the AALS Section on Professional Responsibility and on the AALS Committee on Sections and the Annual Meeting. In Pennsylvania, I served on a committee appointed by the Chief Justice that suggested revisions to the Pennsylvania Code of Judicial Conduct. I am a long-time member of the Pennsylvania Bar Association Committee on Legal Ethics and Professional Responsibility and for many years, served as its Vice-Chair.

**Law School & University Service:** I have served as the elected chair of the faculty, the elected chair of the law school's Promotion & Tenure Committee, the elected representative to the University's Graduate Council, and on committees that include the Appointments, Curriculum, Judicial Clerkship, and Faculty Rights & Responsibilities Committees. I have served on several university-wide international outreach committees.

## **SCHOLARLY WORK RECOGNITION**

**Academic Presentations:** I have spoken at conferences or given talks to the faculty or students at the following U.S. law schools: Harvard, Stanford, Georgetown, Fordham, Cornell, Vanderbilt, Minnesota, Hofstra, Temple, Akron, and Michigan State.

I delivered the 2014 Hofstra Howard Lichtenstein Distinguished Professorship in Legal Ethics [Lecture](#) and the [2013 Gertler Lecture](#) at the University of Saskatchewan College of Law. I have served as a visiting professor at the University of Vienna (1998) and am a three-time Fulbright grant recipient (Germany: 1998-99 and 2005-06; Austria: 1992). I have given talks at a number of foreign universities, including Oxford, the London Institute of Advanced Legal Studies, the University of Groningen in the Netherlands, Freiburg, Cologne, and Bremen Universities in Germany, and the Riga Graduate School of Law.

**Presentations to Legal Profession Regulators:** I have spoken numerous times to U.S. lawyer regulators, including the *Conference of Chief Justices* (most recently in Jan. 2014); the *National Conference of Bar Examiners* (most recently in April 2015); and the *National Organization of Bar Counsel* (most recently July 2015).

I have also spoken to foreign lawyer regulators, including at conferences sponsored by the Federation of Law Societies of Canada, the Law Society of Upper Canada, and the UK Solicitors Regulation Authority. I have spoken to quasi-regulator organizations such as the Council of Bars and Law Societies of Europe (CCBE), the International Institute of Law Association Chief Executives (IILACE), and the IBA's Bar Issues Commission.

**Presentations to International Organizations:** I have given presentations about legal services to the [World Trade Organization](#) in Geneva [representing the IBA at the 2004 Workshop on Domestic Regulation]; to a [United Nations](#) subcommittee in New York [representing the IBA before the Technical Subgroup of the Expert Group on International Economic and Social Classifications of the U.N. Statistics Division (2004)]; at the IBA GATS Forum, Brussels (2003); and at several IBA annual Bar Leaders' Conferences.

**Government Consultations:** As a result of my work on the GATS, I was designated as a Special Advisor to the **Conference of Chief Justices** and have worked with the **Office of the U.S. Trade Representative**. I have also worked with U.S. government officials in the Office of Terrorist Financing and Financial Crimes in the **U.S. Treasury Department**.

**Other Presentations:** I have spoken numerous times at AALS Annual Meetings, at the ABA's annual National Conference on Professional Responsibility, at the ABA's Annual and Midyear Meetings, for the Association of Professional Responsibility Lawyers (APRL), and for the Coordinating Council of the ABA Center for Professional Responsibility. I have also spoken at meetings of the American Society of International Law, to various ABA Sections, at the Canadian Legal Ethics Forum, and at other legal profession meetings.

**Miscellaneous:** My scholarly work was referenced in the August 2011 and February 2012 newsletter columns of AALS Presidents [Lauren Robel](#) and [Michael Olivas](#). I am cited in the [2012 Sisk scholarly impact](#) study. I have been quoted, *inter alia*, in the New York Times, the Wall Street Journal, the ABA Journal, and the ABA-BNA Lawyers' Manual on Professional Conduct.

#### PROFESSIONAL EXPERIENCE AND HONORS

- Law Clerk to the Hon. Alfred T. Goodwin, U.S. Court of Appeals for the Ninth Circuit, Portland, Oregon (1980-81)
- Extern to the Hon. James L. Oakes, U.S. Court of Appeals for the Second Circuit, Brattleboro, Vermont (1979)
- Litigation Associate, Stoel Rives, Portland Oregon (1982-1985)
- Founder's Award, Northwest Women's Law Center (1984)
- Fellow, American Bar Foundation
- Bar Admissions: California (active); Oregon (inactive); Washington (inactive)