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Economic & Workforce Brief

Information You Can Use About Pennsylvania Economic & Workforce Development

Role of Business Support Services in the Economy of Blair & Cambria Counties

Research reported in this *Brief* was prepared by Penn State's Workforce Education & Development Initiative, a collaboration between Penn State Outreach and Penn State's College of Education.

This *Brief* results from analysis of Pennsylvania economic and workforce opportunities and issues conducted by the Workforce Assessment Center in Penn State Outreach in collaboration with the Institute for Research in Training and Development, a research unit in Penn State's College of Education.

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The **business support services industry** is an important part of the history and economy of Blair and Cambria counties in Pennsylvania. The industry creates jobs and compensation for workers throughout these counties and influences tax revenues in the counties.

The impact of jobs in business support services in Blair and Cambria counties:

- *For every 100 jobs* — Due to the need to supply the business support services industry, other industries in Blair and Cambria counties employ an additional 15 workers. Spending of income earned by business support services employees and by workers in Blair and Cambria industries that supply business support services on such items as housing, food, health care, and other retail goods and services creates an additional 19 jobs in Blair and Cambria counties. In short, every 100 jobs in Blair and Cambria business support services industry are associated with 134 total jobs in the counties.
- *For every 100 jobs* — The business support services industry generates \$1.9 million compensation (wages, pensions, income of proprietors) for its own Blair and Cambria employees and \$397,000 compensation for employees whose jobs are created because their Blair and Cambria firms supply the business support services industry in the counties. Spending of income by business support services employees and workers in supplying industries generates an additional \$502,000 compensation for other Blair and Cambria workers. In this way, the business support services industry is responsible for generating \$2.8 million annual compensation for every 100 business support services workers employed in Blair and Cambria counties.
- *For every 100 jobs* — Business activity by the business support services industry, the industry's impact on Blair and Cambria industries that supply it, and the effect of spending by workers employed in the business support services industry and its supplying industries generate \$98,000 in property taxes that are paid annually by businesses and individuals in Blair and Cambria counties to local governments.

This Brief contains an analysis of activity of establishments primarily engaged in business support services in North American Industry Classification System code 5614. Information provided in this Economic & Workforce Brief was calculated using IMPLAN, a macroeconomic model applied by Penn State's Office of Economic and Workforce Development to identify the impact of economic activity on Pennsylvania and its counties. For more information, contact Rose M. Baker (rmb194@psu.edu; 814.865.9919) or David L. Passmore (dlp+irt@psu.edu; 814.863.2583). Dollar values reported in this Brief are expressed as year 2006 dollars.