

**Spring Workshop 2010**  
**Achieving Success Within and Beyond Your Library**  
**Wednesday, May 19, 2010**  
**Schlow Centre Region Library**  
**Agenda**

9:00-9:30 **Registration and Breakfast**

9:30-10:45 **Business Meeting and Award Presentation**

10:45-11:00 **Break**

11:00-12:30 **Keynote Speaker**

Robert Orndorff, co-author of **The PITA Principle: How to Work With and Avoid Becoming a Pain in the Ass** will present a lively and interactive seminar based on his best-selling management book. **The PITA Principle** identifies and describes the different types of PITAs with whom we work every day, and provides positive techniques not only for coping with them but also for improving their behavior.

12:30-1:30 **Lunch**

1:30-3:00 **Panel Discussion: Fundraising and Development Best Practices**

- **Ellie Beaver**, Executive Director, Centre County United Way
- **Catherine Alloway**, Director, Schlow Centre Region Library
- **Christine Lichtig**, President, Friends of Schlow Centre Region Library
- **Tina Muracco**, Assistant Director of Development, Penn State University

**Register [online](#) by May 7**

**Fee** (includes refreshments and lunch):

PaLA Members/Students: \$30

Non-PaLA Members: \$45

Late Registration (after May 7): \$45